

City of Medicine Lodge,
Kansas

Proposal for:

**Exclusive Residential And
Commercial Solid Waste And
Recyclables' Collection And
Transportation Services**

December 7th, 2012

Submitted by:

WASTE CONNECTIONS OF KANSAS, INC.

Wichita District

2745 N. Ohio St
Wichita, Ks. 67219

(316) 838-4920

Or

(800) 388-5902

LOCAL STAFFING AND BUSINESS OPERATIONS

WASTE CONNECTIONS LOCAL SERVICE OFFICE

Office Hours – 7:30am – 6:00pm Monday through Friday

8:00am – Noon Saturday

Dispatch Hours – 7:30am – 6:00pm Monday through Friday

24 Hour emergency numbers provided for all Supervisors

Operations Manager, Residential Supervisors,
Municipal Marketing Manager, Division Manager & Division Vice President

WICHITA HAULING ADDRESS

2745 N. Ohio
Wichita, Ks. 67219

316-838-4920 Office
316-838-5323 Fax

Corporate Overview

Waste Connections is an integrated solid waste services company that provides solid waste collection, transfer, disposal and recycling services in mostly secondary markets in the Eastern, Western and Southern U.S. The Company serves more than one million residents, commercial and industrial customers from a network of operations in 31 states. We also provide intermodal services for the movement of containers in the Pacific Northwest.

Our services focus on Cities and Towns where we can provide either non-integrated or integrated solid waste services under exclusive arrangements. The ability to form long-term relationships with our Municipalities provide more stability for long term Landfill Security for each City and Town we serve and a more long term stable rate structure. We are a leading provider of solid waste services in most of our markets, and approximately 50% of our revenues are derived from markets areas where we have franchise or exclusive rights to provide our waste services.

We believe the solid waste service business is a local business managed by professionals living and working in the communities we serve. We strive to provide services excellence for those communities that place their trust in our company and are always dedicated to putting our customers first. We look to technology and growth to help our customers, employees and shareholders “Connect with the Future”. As a public company we have the resources to meet every customer’s needs in a cost effective and environmentally compatible manner. We understand the markets, the philosophy and the unique needs of the customer we serve whether they are industry, commercial accounts, municipal jurisdictions or individual subscribers.

Background

The Company was founded in 1997 by a dedicated group of industry professionals with over 50 years of industry experience through the purchase of five operations in Washington and Idaho from Browning-Ferris Industries. The company rapidly expanded into California market in early 1998 and now has operations throughout 31 states serving 1.8 million customers located primarily in the Eastern, Western and Southern United States. Waste Connections went public in May of 1998 and is traded on the NYSE exchange under the symbol WCN. The Wichita Hauling Company has been servicing our customers for over 38 years. The last 12 years we have been operating under Waste Connections of Kansas, Inc.

Growth

Waste Connections has grown through a combination of both organic growth in our existing markets and acquisitions of selected companies in high growth markets. Operations are typically enhanced through the introduction of modernized fleets, technology, management support and the capital that comes from being part of a public traded company. We look to grow rapidly within your community through expanding the range of services we offer and by helping our local managers to continue the success they have built locally. As we grow, whether by adding services for your City or through your City’s internal growth and annexation, we seek to constantly upgrade our level of customer service. At the same time we look to retain the local operations and goodwill associated with the District and the entrepreneurs who helped to build them.

Customers

Our Customers range from individual resident subscribers to county and city contacts and include industrial and commercial accounts, contracts with homeowners associations, apartment owners and mobile home operators. We have a market-based strategy for servicing our customers to provide the most cost effective solution depending on local regulations and solid waste management practices. We can best serve our customers and provide the most cost-effective solution through having in integrated company with collection, transfer and disposal.

Safety and the Environment

We are committed to improve the environment for the future of the communities we live in and serve. We believe that our services play an integral part of improving the environment and we are always mindful of having the most cost-effective waste management and Recycling solutions for our customers. In addition we are committed to the safety of our workers and have programs in place to continually upgrade our risk management and environmental policies.

Technology

All our sites are linked with one another and to the corporate offices via a wide area network that allows real time communication for exchanging financial, customer service and internal data. The company employs a customer service; dispatch and routing platform that is Windows based and is both comprehensive and user friendly, allowing for rapid changes to accommodate our ever-changing customer's needs. It is our objective to move from a highly paper intensive business towards a more automated environment for internal and external transactions and in the process improve overall efficiency. The company also seeks to implement utilization of automated equipment when appropriate and if it's cost effective for our customers.

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- Pictures & Specification of Trucks
- Pictures & Specifications of Carts
- 2009, 2010, 2011 (10K) Annual Reports
- Municipality Letters of Reference.

X. Selection Criteria and Proposal Content

C. Waste Connections Qualifications:

1. In selecting Waste Connections, you are assured of receiving the following important benefits with our service:

Considering the size of Medicine Lodge, we feel confident in servicing a location of this size. Currently Waste Connections of Kansas, Inc. is servicing over 46 Municipalities in Kansas and Oklahoma for over 20 years, and are currently servicing over 45,000 residents on a subscription basis in Wichita. Waste Connections also has a contract with the City of Wichita & Sedgwick County commercial service. With this experience, Waste Connections is very confident that we can provide the same great service, and will not have any problems servicing the 2,020 residents of Medicine Lodge, Ks.

2. Waste Connections Staff Qualifications:

Resume Brief of Key Personnel

Waste Connections of Kansas key employees have assembled a management team that has gained extensive and proven hands on experience managing every aspect of Solid Waste Collection, Transportation and Disposal Service Operations. All key operations managers hold a CDL license in the event of an emergency. These employees will play in instrumental role in the start up and management of the City of Medicine Lodge Contract. A listing of WCI key managerial team is as follows.

Jim Spencer – Division Vice President / Graduate of the University of Kansas with a degree in Personnel Management. Thirty-one years in the solid waste industry working for BFI, Allied Waste and Waste Connections of Kansas, Inc. Overseeing seven hauling companies, two landfills and three transfer stations, and two Recycling Center in the states of Kansas Jim's overall responsibility will be to insure that our Company Values are embraced by our employees so that there is no misunderstanding about what we at Waste Connections stand for. Our Values are what we measure every employee by in the State of Kansas and he will insure that our local management group operate with those values clearly in mind.

Jason Zepp – District Manager / Graduate of the University Central Washington with a degree in Business Management. Three years in the solid waste industry working for Waste Connections. Overseeing a District of 175 employees. Also ten years in the logistics field in Texas and Arizona. Jason has an extensive operations background with a proven track record for safety programs which keeps our employees and the public which in where we work a safer place.

Jeff Hays – Operations Manager / Twenty-one years in the solid waste industry working for BFI, Allied Waste and Waste Connections of Kansas, Inc. Overseeing 110 Commercial & Residential drivers.

Jeff Fawcett – Municipal Marketing Manager / Seventeen years in the solid waste industry working for BFI, Allied Waste and Waste Connections of Kansas, Inc. Overseeing over 75 Municipalities in Kansas and Oklahoma.

Mark Perez – Division Controller / Eleven years in the solid waste industry working for Waste Connections of Kansas Inc. Overseeing 2 hauling companies, 2 landfills, Wichita Recycling Center & Transfer Station. Wichita State University –Undergrad & Baker University / MBA. Twenty-three years of financial experience.

Brain Debaun – Commercial Supervisor / Twenty-one years in the solid waste industry working for BFI, Allied Waste and Waste Connections of Kansas, Inc. Overseeing 110 Commercial & Residential drivers.

Dustin Kalp – Site Manager MRF / Sixteen years in the solid waste industry working for BFI, Allied Waste and Waste Connections of Kansas, Inc. Overseeing 55 employees in the Hutchinson Recycling Center.

Shane Galvin - Residential Manager / Seventeen years in the solid waste industry working for BFI, Allied Waste, Stutzman Refuse and Waste Connections of Kansas, Inc. Overseeing 62 Residential drivers.

Tiffanie Rau – Residential Customer Service Manager / Seventeen years in the solid waste industry working for SS Express and Waste Connections of Kansas Inc. Overseeing 10 Customer Service Representatives, and over 45,000 residential customers.

Valerie Smith – Billing Administrator / Fifteen years in the solid waste industry. Responsible for commercial collections and A/R. Overseeing 3 Commercial Customer Service Representatives.

Laura Vickers – Residential Dispatch / Twenty Five years in the solid waste industry. Started in Residential Customer Service for 3 years. Payroll for 4 years, and Residential Dispatch for 14 years. Overseeing 45 routes for trash & recycling.

Richard Ballinger- Fleet Maintenance Manager /Division Team Leader Thirty Five years in the maintenance field including Fourteen of those years in solid waste industry. Richard has managed Shops for 28 to 175 Truck Fleets. Overseeing 3 shifts of technicians seven days a week, with a total of 30 mechanics including welders & fabricators. Has won 4 Top Shop Awards in years 2004, 2005, 2006 & 2008. 100% compliance on all DOT & PM Programs.

Randy Boehmke / District Manager / Twenty years in the solid waste industry. He has managed Rolling Meadows Landfill in Topeka, Ks. and now he is the District Manager of Plumbthicket Landfill in Harper, Ks. 1800+ ton a day facility. Manage transportation with Two County owned Transfer Stations. Ensures all Federal, State and Local permit requirements are met.

(10) Residential Customer Service Representative / The CSR's will be responsible for day-to-day coordination of action requested by the City of Medicine Lodge. They will also be responsible for keeping record of any calls from the city. They will then route each request to the proper person for resolution when needed. Other responsibilities may include solid waste and recycling stats, all start and stop service request, cart replacement request and general assistance to the Residential Customer Service Manager for the purpose of this contract.

Phil Rivard – Regional Vice President / Phil has held his position of Regional Vice President for the Central Region since July 31, 2002. Based in Denver Colorado, Phil has overview authority for all of Waste Connections Operations in Kansas and six other states. Prior to July 31, 2002, Phil worked in numerous other roles with Waste Connections, beginning from the company's inception in September of 1997. Phil gained extensive prior operational experience in various leadership roles with other public solid waste collection companies (Browning Ferris & Sanifill) from 1989-1997. Phil's family owned their own solid waste company in Denver metro area from 1963-1980 as well. Phil has B.S. in Accounting from Metro State College in Denver, Colorado.

Mark Adam – Regional Engineering and Compliance Manager / Mark has been the Regional Engineering and Compliance Manager for Waste Connections since January 2001. He has an MBA from Oklahoma State University and a Bachelors of Science in Biological Science from Plymouth University, England. In addition Mark Holds a Masters Level Certificate in Hazardous Management from the University California, Irvine, and has completed extensive coursework in undergraduate and graduate civil and environmental engineering at Long Beach State University, CA. Mark worked as a Corporate Environment Manager for Waste Management in Europe and Asia and as a District Manager/Engineer in California and Oklahoma. He also worked as a Senior Consultant for Law Engineering and as a District Environmental Manager for Allied Waste Industries. Mark's principal accomplishments include leading involvement in the new development or expansion of several landfills in the western and central U.S., Europe and Asia, implementation of environmental management and quality management systems at a number of European and Asian solid waste operations, and driving earnings growth in an integrated solid waste markets in Oklahoma.

Key Corporate Management Resume Brief

Ronald J. Mittelstaedt has been Chief Executive Officer and a director of Waste Connections since the company was formed, and was elected Chairman in January 1998. Mr. Mittelstaedt also served as President from Waste Connections' formation through August 2004. Mr. Mittelstaedt has more than 25 years of experience in the solid waste industry. Mr. Mittelstaedt holds a B.A. degree in Business Economics with a finance emphasis from the University of California at Santa Barbara.

Steven F. Bouck has been President of Waste Connections since September 1, 2004. From February 1998 to that date, Mr. Bouck served as Executive Vice President and Chief Financial Officer. Mr. Bouck held various positions with First Analysis Corporation from 1986 to 1998, focusing on financial services to the environmental industry. Mr. Bouck holds B.S. and M.S. degrees in Mechanical Engineering from Rensselaer Polytechnic Institute, and an M.B.A. in Finance from the Wharton School.

Darrell W. Chambliss has been Executive Vice President and Chief Operating Officer of Waste Connections since October 2003. From October 1, 1997 to that date, Mr. Chambliss served as Executive Vice President – Operations. Mr. Chambliss has more than 22 years of experience in the solid waste industry. Mr. Chambliss holds a B.S. degree in Business Administration from the University of Arkansas.

Worthing F. Jackman has been Executive Vice President and Chief Financial Officer of Waste Connections since September 1, 2004. From April 2003 to that date, Mr. Jackman served as Vice President – Finance and Investor Relations. Mr. Jackman held various investment banking positions with Alex. Brown & Sons, now Deutsche Bank Securities, Inc., from 1991 through 2003, including most recently as a Managing Director within the Global Industrial & Environmental Services Group. In that capacity, he provided capital markets and strategic advisory services to companies in a variety of sectors, including solid waste services. Mr. Jackman serves as a director for Quanta Services, Inc. He holds a B.S. degree in Finance from Syracuse University and an M.B.A. from the Harvard Business School.

David M. Hall has been Senior Vice President – Sales and Marketing of Waste Connections since October 2005. From August 1998 to that date, Mr. Hall served as Vice President – Business Development. Mr. Hall has more than 24 years of experience in the solid waste industry with extensive operating and marketing experience in the Western U.S. Mr. Hall received a B.S. degree in Management and Marketing from Missouri State University.

James M. Little has been Senior Vice President – Engineering and Disposal of Waste Connections since February 2009. From September 1999 to that date, Mr. Little served as Vice President – Engineering. Mr. Little held various management positions with Waste Management, Inc. (formerly USA Waste Services, Inc., which acquired Waste Management, Inc. and Chambers Development Co. Inc.) from April 1990 to September 1999, including Regional Environmental Manager and Regional Landfill Manager, and most recently Division Manager in Ohio, where he was responsible for the operations of ten operating companies in the Northern Ohio area. Mr. Little is a certified professional geologist and holds a B.S. degree in Geology from Slippery Rock University.

Eric M. Merrill has been Senior Vice President – People, Safety and Development of Waste Connections since January 2009. From June 2007 to that date, Mr. Merrill served as Senior Vice President – People, Training and Development. Mr. Merrill joined us in 1998 and since 2000 had served as Regional Vice President – Pacific Northwest Region. Mr. Merrill has over 23 years of experience in the solid waste industry. He holds a B.S. degree in Accounting from the University of Oregon.

David G. Eddie has been Vice President – Corporate Controller of Waste Connections since March 2004. From April 2003 to that date, Mr. Eddie served as Vice President – Public Reporting and Compliance. From May 2001 to March 2003, Mr. Eddie served as Director of Finance. Mr. Eddie served as Corporate Controller for International FiberCom, Inc. from April 2000 to May 2001. From September 1999 to April 2000, Mr. Eddie served as Waste Connections' Manager of Financial Reporting. From September 1994 to September 1999, Mr. Eddie held various positions, including Audit Manager, for PricewaterhouseCoopers LLP. Mr. Eddie is a Certified Public Accountant and holds a B.S. degree in Accounting from California State University, Sacramento.

Eric O. Hansen has been Vice President – Chief Information Officer of Waste Connections since July 2004. From January 2001 to that date, Mr. Hansen served as Vice President – Information Technology. From April 1998 to December 2000, Mr. Hansen served as Director of Management Information Systems. Mr. Hansen holds a B.S. degree from Portland State University.

Jerri L. Hunt has been Vice President – Employee Relations of Waste Connections since June 2007. Ms. Hunt previously served as Vice President – Human Resources from May 2002 to June 2007, and as Vice President – Human Resources and Risk Management from December 1999 to April 2002. From 1994 to 1999, Ms. Hunt held various positions with First Union National Bank (including the Money Store, which was acquired by First Union National Bank), most recently Vice President of Human Resources. From 1989 to 1994, Ms. Hunt served as Manager of Human Resources and Risk Management for Browning-Ferris Industries, Inc. Ms. Hunt also served as a Human Resources Supervisor for United Parcel Service from 1976 to 1989. She holds a B.S. degree from California State University, Sacramento, and a Master’s degree in Human Resources from Golden Gate University.

Scott I. Schreiber has been Vice President – Disposal Operations of Waste Connections since February 2009. From October 1998 to that date, Mr. Schreiber served as Director of Landfill Operations. Mr. Schreiber has more than 29 years of experience in the solid waste industry. From September 1993 to September 1998, Mr. Schreiber served as corporate Director of Landfill Development and corporate Director of Environmental Compliance for Allied Waste Industries, Inc. From August 1988 to September 1993, Mr. Schreiber served as Regional Engineer (Continental Region) and corporate Director of Landfill Development for Laidlaw Waste Systems Inc. From June 1979 to August 1988, Mr. Schreiber held several managerial and technical positions in the solid waste and environmental industry. Mr. Schreiber holds a B.S. degree in Chemistry from the University of Wisconsin at Parkside.

Patrick J. Shea has been Vice President, General Counsel and Secretary of Waste Connections since February 2009. From February 2008 to that date, Mr. Shea served as General Counsel and Secretary. He served as Corporate Counsel from February 2004 to February 2008. Mr. Shea practiced corporate and securities law with Brobeck, Phleger & Harrison LLP in San Francisco from 1999 to 2003 and Winthrop, Stimson, Putnam & Roberts (now Pillsbury Winthrop Shaw Pittman LLP) in New York and London from 1995 to 1999. Mr. Shea holds a B.S. degree in Managerial Economics from the University of California at Davis and a J.D. degree from Cornell University.

Richard K. Wojahn has been Vice President – Business Development of Waste Connections since February 2009. From September 2005 to that date, Mr. Wojahn served as Director of Business Development. Mr. Wojahn served as Vice President of Operations for Mountain Jack Environmental Services, Inc. (which was acquired by Waste Connections in September 2005) from January 2004 to September 2005. Mr. Wojahn has more than 25 years of experience in the solid waste industry having held various management positions with Waste Management, Inc. and Allied Waste Industries, Inc. Mr. Wojahn attended Western Illinois University.

The Division Vice President serves as WCI initial liaison with the City along with the Municipal Marketing Manager, encompassing routing day-to-day interface with the drivers, your residents and your City Staff. The DVP will conduct more detailed negotiating and approve contracts, change orders, and conflict resolutions. The DVP will have both negotiating and signature authority for the company.

3. Understanding of Local Conditions

Jim Spencer WCI Division Vice President is a member of the Sedgwick County Solid Waste Committee. This allows him to stay up to date on all local, state and national laws and regulations. Jim is also a member of National Solid Waste Management Association. (NSWMA) He is the State Chapter Officer for the State of Kansas. Representing the industry before local governments, state legislatures and regulatory agencies, Congress and federal regulatory agencies (EPA, DOT, OSHA).

Up-to-date knowledge of Federal, State and local laws that could affect the way the City of Medicine Lodge views its waste needs.

WCI's commitment to our environment by transporting and disposing of the material collected in accordance with Federal, State and local government laws.

Ongoing knowledge of the waste industry's changing laws and technologies.

4. Client Relationship

When you choose Waste Connections of Kansas, Inc., you are choosing a company that is right in your neighborhood. Waste Connections of Kansas, Inc has 30 years of Municipality experience. We pride ourselves with the service we provide for all of our Municipalities. We have maintained and built great relationships over those 30 years.

The City of Medicine Lodge will have no problem getting requested information in a timely manner. WCI will provide the City of Medicine Lodge with a list of Waste Connections staff. We will give you office numbers, cell phone numbers, email addresses and even home numbers to reach us 24 hours of any day. Seven days a week.

5. Customer Service

At Waste Connections of Kansas, Inc., every action we take, is by design, to strengthen our partnership with you. We listen to your concerns and design solutions specifically to fit your needs. Our commitment to service does not stop when the contract is signed; we continually seek your input on how we can better improve our services. We want to keep you as a long-term, satisfied customer---and we know the only way to do that is to make sure you are getting the excellent service you deserve. When you become part of our list of Cities and Towns we service, we count on your recommendation of our services and know that your perception of our service is what counts.

Waste Connections of Kansas, Inc has a Customer Service Representative Training Tool in place. This Training Tool will help give the best customer service possible for the City of Medicine Lodge staff. A 3rd party company randomly calls all phones in our office similar to a secret shopper. Calls are graded on how quickly we answer them, as well as all aspects of customer service and meeting the customer needs. Our employees are scored and scores are shared with all offices nationwide. Rewards are given monthly based on the highest scores totaled that month. We received top ten and scores of 100 each month in 2012.

Nondiscrimination and Affirmative Action

Waste Connections currently has in force a policy regarding non-discrimination in hiring and promotion of employees without regard to their race, religion, handicaps, sex, color or national origin.

Waste Connections of Kansas is an Equal Opportunity Employer and maintains an Affirmative Action Plan in accordance with Executive Order 11246. This plan includes Affirmative Action for Woman, Minorities, Covered Veterans and Persons with Disabilities. No deficiencies or problem areas have been identified in the most recent plan (January 1, 2011 to December 31, 2011.) Waste Connections of Kansas is committed to compliance with all applicable laws providing equal employment opportunities. Questions can be directed to EEO/AAP Officer Dee Dee Castrodale, Waste Connections, Inc, Waterway Plaza Two 10001 Woodloch Forest Dr., Ste 400 The Woodlands, Tx. 77380 Phone 832-442-2214 or email DeeDeec@wasteconnections.com.

6. Corporate Citizenship

We are committed to improve the environment for the future of the communities we live in and serve. We believe that our services play an integral part of improving the environment and we are always mindful of having the most cost-effective waste management and Recycling solutions for our customers. In addition, we are committed to the safety of our workers and have programs in place to continually upgrade our risk management and environmental policies.

When you choose Waste Connections of Kansas, Inc., you are choosing a company that is right in your neighborhood. We are based in south central Kansas and have the support of one of the largest waste service companies in the Nation. Our employees are your neighbors and the people who live and work in your community. We make contributions to and become active members in the chambers of commerce in communities in which we do business, as well as participating in other community and City functions. We are also more than happy to address civic groups and schools on issues pertaining to the services we provide the community. Our Municipal Marketing Manager plays a very active part in Council Meetings, and Community. We prefer to purchase locally wherever possible and support the communities we work in..

Waste Connections of Kansas, Inc. also makes donations to various Non-Profit organizations such as the YMCA, Special Olympics, Kansas Food Bank, Warm Hearts Program & etc. WCI donates trash & portable restrooms for Zoobilee (Sedgwick County Zoo). WCI also adopts a few families during the Christmas Holidays.

D. References

1. Other Respondent Program with Technical & Operational Features Similar to those Proposed

Waste Connections of Kansas, Inc. will provide Non-Automated Side-Load Service for the City of Medicine Lodge's solid waste needs.. WCI must use a Non-Automated Truck for RecycleBank Service. We must be able to weigh each cart of recyclables, and that is not possible with Automated Recycle Service. We would like to see the City of Medicine Lodge take advantage of the RecycleBank Program. WCI wants to see the residents of Medicine Lodge be rewarded for all of their recyclable materials. WCI will send out in the mail, literature to educate the residents of Medicine Lodge on how RecycleBank works.

Waste Connections of Kansas, Inc. will use blue 65 & 95-gallon carts for refuse, and 95-gallon beige carts with blue lids for recyclables.

Waste Connections of Kansas, Inc. would request an address list of all residents in the City of Medicine Lodge, if awarded contract. WCI would like to have the list the same day we are notified that we have been awarded the contract. We will send out notification letters to all residents to inform them that WCI will be the company that will be providing Commercial & Residential Solid Waste and Recyclable Collection and Transportation Service for the City of Medicine Lodge. Both parties will determine the effective date. Once this list is built WCI will mail out customer information to all residents informing residents of their schedule day of solid waste and recycle service day.

After all proposals have been reviewed, WCI estimates 90 days from February 1, 2013 that a decision will be made on which company will be awarded the contract. If WCI is awarded the contract we will order the necessary carts the next day. Expect 90 days for the new carts we will need to service the City of Medicine Lodge. We estimate the transition would take place sometime in April or May. Our 1st customer education notification to the residents of Medicine Lodge will be mailed out 6 weeks before start date of Contract.

If needed WCI will offer Carry (roll-out) Out Service. Any difficult stops will get the attention of the Operations Manager to make sure there are no service issues with the stop. WCI is currently servicing over 45,000 curbside resident stops and we are 100% sure we can solve any issues with any difficult stops the City of Medicine Lodge may have.

WCI process for curbside recycling service begins when the resident sets the recycle cart curbside the night before or the morning of service before 6am. WCI will pick up all carts on the scheduled service day. Once the truck is full the driver will leave the City of Medicine Lodge and take all recyclables to Waste Connections Transfer Station where the materials are unloaded. All materials are loaded on a trailer and trucked to our South Hutchinson recycling facility for process.

WCI process for curbside trash service begins when the resident sets the trash cart curbside the night before or the morning of service before 6am. WCI will pick up all carts on the scheduled service day. Once the truck is full the driver will leave the City of Medicine Lodge and take all trash to Barber County Landfill where the trash will be off loaded.

WCI process for bulky waste collection we ask the resident to call our office a week in advance to schedule a bulky waste pick up. Bulky waste items are to be set curbside the same day of the regular curbside trash day. WCI will send a Rear-Load truck to location to pick up the bulky waste item. After all items that were scheduled for pick up that day the driver will leave the City of Medicine Lodge and take items to Barber County Landfill.
(See Attachment "A" for more detailed information about bulky waste collection)

WCI provided Roll Off & Portable Restroom Service for the City of Andover when a tornado ripped through the city in 1991. We also used a few compactor trucks to help the residents with the debris that was left from the tornado. We did the same for City of Haysville in 1999. The flood in Wichita they call the Halloween Flood in 1998 we also provided similar services. The City of Greensburg called our Operation Manager a couple of hours after the tornado struck in May of 2007 requesting Portable Restroom Service. This call came in around 3am. WCI was able to get a crew together and delivered over 40 portable restrooms 2 hours away in Greensburg, Ks. before 10am. We feel that we are very capable of taking care of most emergencies the City of Medicine Lodge might have that pertain to the services we provide.

Waste Connections of Kansas, Inc currently employs 313 employees. One of the key factors that set Waste Connections of Kansas, Inc. apart from competitors is the skill of our drivers. We know that our driver is the member of our team who is most frequently in contact with residents. As a result, our drivers are seasoned and continually trained to safely operate all equipment and work with all people they encounter in a professional manner. Drivers are rewarded with Safety bonuses and for practicing "**The Waste Connections Values**". Every driver and Operations manager is CDL certified and subject to random drug and alcohol testing. We hold weekly Safety and Service meetings. Continuing education and training is required of Drivers as well as all other employees. (See Attachment "B" for Waste Connections Operating Values)

(Remainder of page intentionally left blank.)

2. Municipal Contracts Disclosure

- | | |
|--|-------------------------------------|
| 1. The City of Kingman
Frank Soukup, City Manager
324 N. Main St
Kingman, Ks. 67068
620-532-3111 | 1,342 Homes
141 Commercial Stops |
| 2. The City of Halstead
JR Hatfield, City Administrator
PO Box 312
Halstead, Ks 67056
316-835-3381 | 623 Homes |
| 3. The City of Douglass
KaLyn Nethercott, City Clerk
PO Box 412
Douglass, Ks. 67039
316-747-2109 | 648 Homes
16 Commercial Stops |
| 4. City of Clearwater
Liza Donabauer, City Clerk
PO Box 453
Clearwater, Ks 67026
316-584-2311 | 756 Homes |
| 5. City of Eureka
Ian Martell, City Manager
PO Box 68
Eureka, Ks. 67045
620-583-6140 | 1,149 Homes
99 Commercial Stops |

Waste Connections of Kansas, Inc. has 46 Cities and Towns we service in Kansas and Oklahoma with hauling of refuse and recyclables. For a complete list, we will submit these upon request and as a Confidential Document.

E. Litigation Record (See Attachment "D")

F. Customer Service

Customer Service and Communications Program Commitments

1. Waste Connections of Kansas, Inc., Customer Service Center Representatives can assist the staff of the City of Medicine Lodge's with any request. This will help ensure staff and residents satisfaction. A knowledgeable and helpful customer service representative who can answer your questions without transferring you from department to department will answer the City of Medicine Lodge questions and concerns.

Easy access and responsive answers ensure satisfaction. Our resolution process resolves issues with 24 hours if not the same day.

WCI documents issues from inception through our Customer Service designee to the Customer Notes information database. This information is forwarded to the appropriate supervisor and resolved with responsible personnel with 24 hours. This information also gives us a history on each account (resident) for proactive future solutions.

Our driver will also stop by the City Hall Office at the end of his route each day to receive any complaints or request the City may have received directly. Depending on the nature of the service request, the driver will resolve before leaving the city, or after review with supervisor, resolve with 24 hours.

If the City of Medicine Lodge or a resident has complaints or other issues they can call our Residential Customer Service number between the hours of 7:30 am – 6:00 pm.

In case of an emergency the City can call the Residential Customer Service number between the hours of 7:30 am – 6:00 pm. If after hours WCI will give the City of Medicine Lodge a list of phone numbers of our staff that are qualified to assist with all emergencies.

WCI Customer Service Center and Dispatch has two-way radio and cell phone communication with the collection vehicles and we will link to any radio frequency

If a resident wants to come to our local office, to talk to one of our staff members in person. Our address is 2745 N. Ohio Wichita, Ks. 67219

Our drivers are in Hi Visibility uniforms for easy recognition of WCI employees. Our trucks are clean and well-maintained equipment for a professional appearance, easy company identification, and reliable service.

X.G Environmental Record (Nothing Pending)

Environmental Policy

Waste Connections Environmental Policy is outlined in the Company Policy Manual. Our Policy Manual specifies WCI's commitment to:

Ensuring that all WCI employees understand that the Company is committed to environmental excellence in the operation and maintenance of facilities, including providing the appropriate support to all technical employees, policies, and programs to ensure compliance with all applicable laws and regulations.

We have a number of specific environmental policies, including:

1. Environmental Excellence (ENG-P001)
2. Corporate and Region Responsibilities concerning environmental protection (ENG-P002; ENG-P003)
3. Groundwater Quality Program (ENG-P004)
4. Training and Goals for Technical Personnel (ENG-P005; ENG-P006)
5. Value Engineering (ENG-P007)
6. Notification of Critical Events (ENG-P009)

7. Waste Acceptance (ENG-P010)
8. Environmental Audit Program and Regulatory Compliance (ENG-P011; ENG-P015)

In addition to our broad scope of environmental policies, WCI lives a set of Core Operating Values that promote Environmental Protection (Number 1 – Safety; Number 2 – Integrity). (See Attachment “E” for Operating Values)

Compliance Record

WCI continues to maintain a superior compliance record in its industry segment.

Waste Connections of Kansas Group., operates two (2) landfills, three (3) transfer stations two MRFs, and seven (7) collection companies. There are no outstanding environmental compliance issues at any of these locations.

H. Proposed Program Implementation Plan

Transition Plan

Once Waste Connections of Kansas, Inc. is awarded contract WCI will order 1,944 carts for solid waste and recycle service. WCI estimates it will take 90 days from award date to get all the carts to be delivered to the Wichita Hauling District.

With this said the proposal is due December 7th and the City of Medicine Lodge would most likely award the contract sometime around mid January 2013. WCI will need 90 days from day the City of Medicine Lodge awards contract to get all carts ready to service the City of Medicine Lodge. WCI estimates the effective date of the contract will be April or May 1, 2013. WCI will send the 1st notification (RecycleBank information, daily service schedule for solid waste and recycle service, and other education material that may be needed for the transition) information, to the residents of Medicine Lodge 6 weeks before April or May 1, 2013

Refuse and Recycle Cart Delivery Waste Connections of Kansas, Inc. will utilize employees to deliver the polycarts to the residents of the City of Medicine Lodge. We will provide a Waste Connections project coordinator to oversee all phases of the project. We anticipate two (2) weeks total delivery time. We will provide our people with a data sheet of customer addresses, the number of carts to be delivered to each address, and a space to notate the serial (RecycleBank Carts) number(s) of the cart(s) delivered to each address. Progress will be monitored daily to ensure the proper project completion as scheduled by the project manager. Early delivery can also lead to increased phone calls. Our goal will be to minimize the phone calls during project changeover and minimize confusion with the customers.

Equipment and Manpower Waste Connections of Kansas, Inc. will use two (2) crews of three people each to place the polycarts. The crew will consist of a leader and two helpers. Each crew will have a pickup truck and trailer to deliver the polycarts. Waste Connections of Kansas, Inc. has on site, three (3) F750 container delivery vehicles and trailers. The Residential crews will report to the Project Manager on site daily. Our Managing office is 93 miles from the City of Medicine Lodge Office and will be “On Call” should we require it.

Training Methodology Routes and Streets Waste Connections of Kansas, Inc. will use a daily staff meeting to insure compliance with the placement of all carts and containers. During the meeting, each crew will receive a map of the streets where carts will be placed, and the aforementioned list of accounts completed. The Operations Manager, using route sheets and arrow flowed route maps, will conduct training of refuse-truck drivers. Supervisors that are familiar with the boundaries of Medicine Lodge will supervise all employees and cart delivery people.

Other Pertinent Information Waste Connections is well practiced in transitioning Cities to our services both in Privatization conversions and Competitor serviced Contracts. WCI can also provide the City of Medicine Lodge service for special events; special projects and disaster clean up. Waste Connections of Kansas is confident that our deployment plan will exceed the requirements of City Staff and the citizens of Medicine Lodge.

1. Transition Plan

There are two key elements to a successful transition of your current system. First, Advance planning and coordination with City staff. Second, WCI will develop with the input and collaboration of City Staff, communication materials for each resident to assist in instruction of the transition.

A key date is the day the Contract is awarded. Once this date is known WCI can start ordering the necessary carts for the City of Medicine Lodge

Carts will take an estimated 90 days from award day to be ready to service the City of Medicine Lodge.

Mail letters to all residents about WCI customer service plans

Recycling materials and solid waste disposal amounts will be available to the City of Medicine Lodge on Quarterly basis

WCI will coordinate with the City of Medicine Lodge through out the whole transition. WCI will appoint a main contact person to communicate every day and update the City of any issues or concerns we run into during the transition.

WCI will train and assign qualified staff to service the City of Medicine Lodge. Anytime there is a new services or route WCI will make sure the necessary training is completed to keep the streets of Medicine Lodge as safe as possible.

The collection of the old containers is going to be responsibility of the resident and City. WCI if awarded the contract will negotiate with residents and the City to purchase carts and commercial containers as well as City trash trucks. WCI will deliver the new carts and containers 1 to 2 weeks before effective date.

Upon award of Contract WCI will do a survey of all Medicine Lodge residents to determine what size trash cart and whether they want a recycle cart. This will be done as soon as WCI knows if they have been were awarded the Contract.

2. Transition Record and References

Waste Connections is currently providing residential refuse service for all residents in the City of Mt. Hope. When the RecycleBank program became available in January 2009. We made a presentation to the Mayor and Council Members, to let them know what RecycleBank Service could do for their residents and City. WCI has successfully implemented RecycleBank service and delivered over 300 carts to the City of Mt Hope without any problems.

George Dick – City Administrator / 316-661-2211

3. Transportation Plan

Maps and truck routes will not be available at this time. If awarded contract, WCI will give all maps and trucks routes to the City of Medicine Lodge.

Photograph and specifications of trucks that we use. (See Attachment for Truck Specs.)

Waste Connections trucks will leave will leave Wichita Hauling Station at 2745 N. Ohio, Wichita, Ks. 67219 and will continue south west & arrive at Medicine Lodge.

Once trucks are full they will go to Barber County Landfill to dump out. They will either return for more collection or will head back to Waste Connection if route is complete.

4. Public Education

In the initial letter to all residents, WCI will mail out a survey asking residents what size of carts they will need for weekly trash service. (65 or 95-gallon cart) We will explain how our service works and explain how our RecycleBank Program works along with RecycleBank brochures. Our 2nd letter to the residents will inform them the date that their carts will be delivered. The day of the week that WCI will pick up their trash, and a calendar that will show the dates of RecycleBank service. WCI 3rd letter will be an Activation Mailer from RecycleBank with the residents activation code, so each resident can call or go online to activate their very own RecycleBank account. (Will explain in detail later in proposal).

School presentations on solid waste and recyclables can be scheduled upon request from the City of Medicine Lodge.

5. Other Franchise Commitments

Waste Connections of Kansas will continue accepting an additional 10 bags with a 95-gallon cart. Bags must be next to cart. (Please make sure that the bag is secure and not too heavy that it will break.)

The recyclables that are taken in the RecycleBank curbside program are:

Corrugated Cardboard	Chip Board (cereal, pop, shoe boxes etc.)
Newspaper	Magazines
Junk Mail	Phone Books
Other light colored papers	Plastics #1-#7
Steel Cans	Aluminum Cans

Clean Aluminum Foil

Glass Food Containers (clear, amber, brown, green etc.)

With RecycleBank Service, residents are more likely to use the option of the smaller trash cart. If the City of Medicine Lodge chooses different most residents will need the larger cart.

I. Proposed Programs, Service and Operations to meet Performance

Special Service

Bulky Waste Pick Up – (See Attachment “A” Flyer)

Cart Roll-Out Service – Waste Connections of Kansas, Inc. will provide Carry Out Service for the elderly (+65) and disabled. The cart must visible from the street. Our driver will go up to the residence, bring the cart to the street, empty cart and return the cart back to where he found it. Eligible for (+65) and disabled service will receive this service at no additional charge. Eligibility must be determined by the City of Medicine Lodge. Customers requesting service that are not “Eligible” will pay 1.5 x monthly fee.

Emergency Back Up Plan

Waste Connections of Kansas, Inc. is a Non-Union company. In the event of a strike, lockout or other labor disturbances WCI has 5000 employees in other markets. We can call other operations within our company that would be able to send employees to the City of Medicine Lodge and continue to service the City without any interruptions of the weekly service.

J. Financial Capacity

Waste Connections of Kansas, Inc. (“WC of KS”) is the Respondent for this RFP. WC of KS is a subsidiary of Waste Connections, Inc. (“WCN”). WCN is an investment grade-rated company whose shares trade on the New York Stock Exchange. Periodic financials and material events are available through the U.S. Securities and Exchange Commission.

2011 Annual Report Form 10K (Please see United States Securities & Exchange Commission Form 10K)

1. Respondent’s Financial Statements

Waste Connections of Kansas, Inc. will provide 2009, 2010& 2011 (10K) fiscal year statements. These statements are not confidential WCI is a Public-Held Company.

2. Financing Plan

List of Capital

927 – 95 / 65 gallon Trash Carts – \$49,572.00

927 – 95 gallon RecycleBank or Single Stream Carts - \$ 53,460.00

80 – 3 yard containers- \$36,000.00

Waste Connections of Kansas, Inc., and or parent company Waste Connections Inc will fund all equipment.

Current Financial Ratios for Waste Connections of Kansas, Inc. and its Guarantor

Please See Financial Statements of years 2009, 2010 & 2011 (10K).

Insurance

Waste Connections of Kansas, Inc. will provide Insurance Request prior to the execution date of contract.

K. Proposed Cost-Substantiated Service Fee.

Reasonableness / Cost Justification of Proposed Service Fees

Price Competitiveness of Proposed Service Fees

Please see Service Fee Proposal

L. Implemented Proposal will Attain City's Procurement Goals

1.0 Intent/Goals

A. Standardized, equitable and affordable customer service and rates:

- WCI will offer 2 different sizes of trash carts.
- Providing the 2 options will reduce the rates of the residents who choose the smaller container.
- Residents like Senior Citizens and avid recyclers will most likely use the smaller trash cart.

B. Enhance and Expand Service

- Curbside RecycleBank Service is much more expanded than the service WCI used to offer three years ago. With RecycleBank the materials that are now accepted will reduce the volume of trash each week.
- There will be No Surcharge for one on-call curbside Collection of bulky items per year. For two or more collections in the same year the residents will be charged for the service
- Collection of abandoned MSW and bulky items will be priced accordingly to the amount of abandoned MSW. WCI will charge an initial minimum charge. WCI will measure the amount by yards, and charge the City of Medicine Lodge \$5 per yard. This price could also be altered by the cost of the current disposal cost per ton.
- WCI will provide a special Program for residents for their own personal Spring Clean Up.
- Roll-Out Service – Waste Connections of Kansas, Inc. will provide Carry Out Service for the elderly (+65) and disabled. The cart must visible from the street. Our driver will go up to the residence, bring the cart to the street, empty cart and return the cart back to where he found it. Eligibility for the service

will be at no additional charge. To be approved by the City of Medicine Lodge.

- WCI will offer service to Small Businesses and Multi-Family Premises

C. Increase MSW Diversion

- The Recyclable rate will be in addition to the monthly refuse rate.
- Incentive for the resident to recycle more to decrease the amount of trash and collect more rewards with the RecycleBank Program to offset their monthly trash bill.

D. Contractor Accountability.

- If the City of Medicine Lodge request reports on program implementation, compliance with service specifications and satisfaction of performance standard. WCI will provide all reports in a complete and timely matter.
- WCI can provide compliance with service specifications and satisfaction of performance standard.
- The City of Medicine Lodge will have access to WCI service records and related information
- Each Quarter of the year WCI can provide internal and external audits of WCI's compliance with Franchise service specifications and performance standard.

E. Quality Service

- WCI will provide 2 sizes of carts for solid waste, RecycleBank Service, bulky item curbside pick up service. Roll Out Service for the elderly +65. Eligibility for the service will be at no additional charge, and to be approved by the City of Medicine Lodge. There will be times when a resident will forget to set their cart to the curb. If the driver is still in the City of Medicine Lodge we should be able to go back to the residence to pick up their trash. If not the same day WCI will pick it up the next day. If residents need personal Roll Off Service WCI would be able to provide this service on a pre-paid program. The sizes are 16yd, 20yd, 30yd & 40yd containers.
- A knowledgeable and helpful customer service representative who can answer your questions without transferring you from department to department will answer the City of Medicine Lodge and its resident's calls. Easy access and responsive answers ensure satisfaction. Our resolution process resolves issues with 24 hours if not the same day.

Our driver will also stop by the City Hall Office at the end of his route each day to receive any complaints or request the City may have received directly. Depending on the nature of the service request, the driver will resolve before leaving the city, or after review with supervisor, resolve with 24 hours.

If the City of Medicine Lodge or a resident has complaints or other issues they can call our Residential Customer Service number between the hours of 7:30 am – 6:00 pm.

In case of an emergency the City can call the Residential Customer Service number between the hours of 7:30 am – 6:00 pm. **If after hours WCI will give the City of Medicine Lodge a list of phone numbers of our staff that are qualified to assist with all emergencies.**

- Waste Connections will ensure the City of Medicine Lodge has consistent and reliable quality service through out the term of the Service Agreement. WCI has been servicing over 45,000 residents in the Wichita area and over 46 Municipalities over 20 years. If the City of Medicine Lodge sees the need to meet with WCI staff for issues or concerns. This could take place the same day notified, or next day for sure. It doesn't matter if it is the weekend or Holiday. WCI prides itself with having the **best customer service in the area.**

EXCEPTIONS TO TERMS OF RFP

1. **Scope of Work / Page 9 / B. 6. Cart delivery, pick up and exchanges.**
Upon expiration or early termination of the Franchise Agreement, City may direct Waste Connections of Kansas, Inc. to transfer ownership of all serviceable carts to the city

WCI will maintain ownership of carts.

2. Reasonableness - Cost Justification of proposed Service Fees / Page 24

Submit the required Cost Justification that should evidence the reasonableness of the cost assumptions underlying Respondent's service fee proposal

WCI will not provide due to Confidentiality & Competitive reasons. Proof of WCI financial ability to perform the Cost Justification is covered in the Financial Reports in years 2009, 2010 & 2011 (10K)

3. **Contract Terms / Page 11. D.**

Indemnities. The Contractor(s) selected shall indemnify, defend, and hold harmless the City, its officers, agents, and employees, from and against any and all claims, liabilities and losses whatsoever (including damages to property and injuries to or death of persons, court cost, and reasonable attorney's fees) occurring or resulting to any and all persons, firms or corporations furnishing or performance of the franchise agreement, and from any and all claims, liabilities, and losses occurring or resulting to any person, firm or corporation for damage, injury, or death to the extent arising out of or connected with the Contractor's negligence or willful misconduct in its performance of the franchise agreement, and except to the extent such claims, liabilities, or losses arise out of the negligence or willful misconduct of the City or any other third party."Contractor's

performance” includes acts and omissions of the Contractor and Contractor’s officers, employees, agents and subcontractors.

4. Contract Terms / Page 11. D. 1.a)

General. To the extent allowable under Applicable Law, Contractor will indemnify, defend with counsel approved by City; release and hold harmless the City and City’s Related Parties from and against all Liabilities paid, incurred or suffered by, or asserted against, City or City’s Related Parties to the extent arising out of or connected with the contractor’s negligence or willful misconduct in its performance of the franchise agreement, and except to the extent such claims, liabilities, or losses arise out of the negligence or willful misconduct of the City, or any other third party.

5. Insurance Requirements / Page 15. 3. A) (3)

30 days’ Cancellation Notice: Strike from agreement.

6. Insurance Requirements / Page 15. 3. A) (4)

Deductibles and self-insured retentions: Strike from agreement.

7. Letter of Credit / Page 16. F

Waste Connections request a Performance Bond, not a Letter of Credit.

8. Letter of Credit / Page 16. F. 2.

During the first Contract Year, an amount equal to six months of gross Customer Service Charges projected by the City:

9. 1.B. Mandatory Service.

For Waste Connections to provide Recyclebank or Single Stream service the agreement would have to be all residents’ mandatory pay but is voluntary participation.

(Remainder of page intentionally left blank.)

SIGNATURE SHEET

Item: Collection of Solid Waste and Curbside Recycling
City: The City of Medicine Lodge, Kansas

Closing Date: December 7, 2012, 5:00 PM

We submit a proposal to furnish requirements during the contract period in accordance with the specifications. I hereby certify that I (we) do not have any real or substantial conflict of interest sufficient to influence the bidding process on this bid. A conflict of substantial interest, or the appearance thereof, is defined as any circumstance which would lead a reasonable person to believe a compromise of an open competitive bid process has occurred.

Addenda: The undersigned acknowledges receipt of the following addenda:

#1() #2() #3() None()

Legal Name of Person, Firm or Corporation Waste Connections of Kansas, Inc.

Toll Free Telephone 800-388-5902 Local 316-838-4920 Fax 316-838-5323

E-Mail jims@wcnx.org

Mailing Address 2745 N. Ohio St. N

City & State Wichita, Ks. Zip Code 67219

FEIN Number 860990704

Signature  Date 12-7-12

Typed Name of Signature Jim Spencer Title Division Vice President

If awarded a contract and the primary contact will be other than above, indicate name, mailing address and telephone number below.

Name Jeff Fawcett

Address 2745 N. Ohio St.

City & State Wichita, Ks. Zip Code 67219

Toll Free Telephone 800-388-5902 Local 316-838-4920 Fax 316-838-5323

E-Mail jefff@wcnx.org

Dated as of May 1, 2013 ("Effective Date")

The City of Medicine Lodge, KS ("City") and Waste Connections of Kansas, Inc. ("Waste Connections") do hereby agree to the following:

1. Services.

(A) Waste Connections shall be the exclusive provider of residential and commercial refuse and recyclables collection and disposal services to the City, and the City shall be responsible for enforcement of this exclusive right and all ordinances and regulations governing the collection and disposal of solid waste in the City. The City hereby grants to Waste Connections the right to utilize rights of way and easements for the purpose of allowing Waste Connections to collect solid waste and to place and remove receptacles. The right granted hereunder is applicable only where there is a maintained road, street or alleyway. The obligation to provide such services is applicable only where there is a maintained road, street or alleyway allowing lawful access to a receptacle placed out for collection. During the term of the Agreement, the City shall not contract with any other party for the same services to be provided under this Agreement. It is specifically understood and agreed by the parties that nothing in this section or any other section of this Agreement shall be interpreted to grant an exclusive service area to Waste Connections.

(B) Waste Connections shall make a minimum of at least once-a-week collection of refuse and every other week for recyclables from all residential units in the City between the hours of 6:00 a.m. and 6:00 p.m. Pickup shall be at the curb. Each residence shall be responsible for placing its acceptable container(s) at the curb prior to the designated pickup time.

TERM: The term of the franchise agreement will be approximately 5 years, beginning after award of an exclusive franchise (approximately May 1, 2013) and expiring on or about April 30, 2018, with City option to extend for up to 3 additional years.

CPI Adjustment. Waste Connections may adjust the rates hereunder on an annual basis to reflect the percentage increases in the local Consumer Price Index of Urban Wage Earners and Clerical Workers (all items) published by the U.S. Department of Labor, Bureau of Labor Statistics.

Fuel and Landfill Costs. Waste Connections reserves the right to adjust the rates hereunder on an annual basis based upon increases in fuel and landfill costs. (See Attachment "C" for Landfill Formula)

Fuel Formula. The Pricing for this contract will be set at \$(effective date) per gallon for diesel. For every \$0.10 increase over \$(effective date) per gal in diesel cost, residential rates will increase by 1% of their contracted rate along with annual rate & CPI that is allowed by this contract

The website below is a Government Website of weekly retail diesel prices we use for the annual adjustments.

http://tonto.eia.doe.gov/oog/info/wohdp/printer_friendly_version_combined.asp

1st Option of Service and Pricing For 95-Gallon Cart (Curbside Service)

Semi Automated Weekly Trash Service with **95-gallon Cart**

Semi Automated Every Other Week **RecycleBank Service** with 95-gallon Cart

- Cost - **\$23.25** per month
- **Includes RecycleBank Program / Get Rewarded for Recycling**
- Will accept up to 10 additional 10 extra bags next to cart.
- Eleven (11) bags or more will be charged an additional \$1.00 for each bag

2nd Option of Service and Pricing For 65-Gallon Cart (Curbside Service)

Semi Automated Weekly Trash Service with **65-gallon Cart**

Semi Automated Every Other Week **RecycleBank Single Stream Service** with 95-gallon Cart

- Cost - **\$21.25** per month
- **Includes RecycleBank Program / Get Rewarded for Recycling**
- No Additional bags
- \$1.00 Charge for each additional bag

3rd Option of Service and Pricing For 95-Gallon Cart (Curbside Service)

Semi Automated Weekly Trash Service with **95-gallon Cart**

Semi Automated Every Other Week **Single Stream Service** with 95-gallon Cart

- Cost - **\$22.50** per month
- **Includes Single Stream Recycling Program**
- Will accept up to 10 additional 10 extra bags next to cart.
- Eleven (11) bags or more will be charged an additional \$1.00 for each bag

4th Option of Service and Pricing For 65-Gallon Cart (Curbside Service)

Semi Automated Weekly Trash Service with **65-gallon Cart**

Semi Automated Every Other Week **Single Stream Service** with 95-gallon Cart

- Cost - **\$20.50** per month
- **Includes Single Stream Recycling Program**
- No Additional bags
- \$1.00 Charge for each additional bag

5th Option of Service and Pricing For 95-Gallon Cart (Curbside Service)

Semi Automated Weekly Trash Service with **95-gallon Cart**

- Cost - **\$18.50** per month
- Will accept up to 10 additional 10 extra bags next to cart.
- Eleven (11) bags or more will be charged an additional \$1.00 for each bag

Proposed Rates will be locked in for 1 year

2nd Trash Cart (65 & 95 gallon Cart)

Cost – **\$9.00** per month

2nd 95-gallon RecycleBank Cart

Cost - **\$4.75** per month

Commercial Pricing

Container Size	Frequency							Add'l Can Discount %: 30%	
	0.5	1	2	3	4	5	6	7	
1 Yard	\$ 38.44	\$ 46.59	\$ 88.53	\$ 128.36	\$ 166.87	\$ 204.42	\$ 241.21	\$ 277.39	
1.5 Yard	\$ 44.66	\$ 54.14	\$ 102.86	\$ 149.14	\$ 193.89	\$ 237.51	\$ 280.26	\$ 322.30	
2 Yard	\$ 50.89	\$ 61.68	\$ 117.19	\$ 169.93	\$ 220.90	\$ 270.61	\$ 319.32	\$ 367.22	
3 Yard	\$ 61.58	\$ 74.64	\$ 141.82	\$ 205.64	\$ 267.33	\$ 327.48	\$ 386.43	\$ 444.39	
4 Yard	\$ 74.35	\$ 90.12	\$ 171.23	\$ 248.29	\$ 322.78	\$ 395.40	\$ 466.57	\$ 536.56	
6 Yard	\$ 95.74	\$ 116.05	\$ 220.49	\$ 319.71	\$ 415.63	\$ 509.15	\$ 600.79	\$ 690.91	
8 Yard	\$ 117.13	\$ 141.97	\$ 269.75	\$ 391.14	\$ 508.48	\$ 622.89	\$ 735.01	\$ 845.26	

Container Size	Frequency				
	1	2	3	4	5
1-95 gal cart	\$ 22.00	\$ 40.00	\$ 60.00		
2-95 gal cart	\$ 40.00	\$ 80.00	\$ 120.00		
3-95 gal cart	\$ 60.00	\$ 120.00	\$ 180.00		

Roll Out Service Rate for +65 years Old and Disabled

Cart must be visible from the street. Our driver will go up to the residents house and will bring the cart to the street, empty cart and return the cart back to where he found it. Eligibility for this service will be at **No Additional Charge**. Eligibility to be approved by the City of Medicine Lodge.

Roll Out Service Rate for Non-Eligible Residents

Cart must be visible from the street. Our driver will go up to the residents house and will bring the cart to the street, empty cart and return the cart back to where he found it.

Cost –Basic Service Rate x 1.5

Bulky Item Pick Up Rate (4x6x8)

WCI will give each resident a coupon for one **FREE** Bulky Item Pick Up. Residents will need to call a week ahead of time to schedule a pick up. The charge for 2nd Bulky Item Pick Up in the same year will be **\$15** for each item

Citywide Clean Up

Waste Connections will provide Compactor trucks, drivers and personnel to provide the Medicine Lodge residents curbside service once a year. This would be on a Saturday. Hours would be 8am to 12pm. The residents need to have all items out by 8 am on the curb and Waste Connections will drive through the City and pick up all items permitted. Cost would be at **NO CHARGE** to the City of Medicine Lodge (Including Disposal).

Abandoned Waste Collection

WCI initial minimum charge will be **\$15** for bulky items (sofa, chairs, and tables). After minimum charge WCI will charge **\$5** per cubic yard

Removal of RecycleBank Cart

There will be **No Charge** to remove RecycleBank Cart from resident at any time of the year. This will not reduce service charge to customer.

Switching Out Trash Cart Sizes

WCI will allow one change of cart size per year at **No Charge**. Every time after the initial switch out in the same year, residents will be charged \$15 for Delivery and Pick Up Fee. The resident will see a proration on their next bill because of the service level change.

Discounted Rates for Roll Off Service (Special Events or Const. Jobs)

All Sizes of Roll Offs / 16yd, 20yd, 30yd & 40yds

Haul Rate - **\$350.00** per haul

Current Trash Disposal - **\$47.00** per ton **Services must be in City of Medicine Lodge**

Delivery Fees-- **\$175.00**

Available for house hold use only.

City Owned Commercial/Businesses

Waste Connections will also provide **FREE** service to all Commercial/Business locations that are owned by the City.

- City Hall
- Public Works Building
- Animal Shelter
- City Pool
- Sewer Plant
- Library
- Police Department

Quarterly Administrative Fee

Waste Connections of Kansas must pay on a quarterly basis a four percent (4%) of gross revenues administrative fee for providing billing services.

Annual Franchise Administration Fee

Waste Connections of Kansas must pay an annual franchise administration fee of 5% of gross revenues to the City of Medicine Lodge.

Multi-Family Premises (Curbside Service)

WCI will provide 1 95-gallon Cart for each Family at the Single Family resident rate. Both options will be made available 65 & 95-gallon cart. RecycleBank and Single Stream Service will also be available to the Multi-Family Premises. Monthly Cost to be determined .

HOW RECYCLEBANK PROGRAM WORKS

Waste Connections is committed to providing its customers with the best possible service, the latest innovation and a continuing opportunity to help the environment. Through this commitment, we have realized the value of adding RecycleBank to our list of services. We are thrilled to offer this totally recharged and reinvented way to recycle. What makes this program so unique is that you and your family will earn RecycleBank Points for your recycling efforts. The more you recycle, the more RecycleBank Points you earn.

RecycleBank is a loyalty and rewards program that motivates households to recycle. RecycleBank is being offered exclusively by Waste Connections in your area. If the City of Medicine Lodge decides to choose the Semi Automated RecycleBank Service all residents in Medicine Lodge will receive a large 95-gallon wheeled recycling cart equipped with an RFID (radio frequency identification) tag. This RFID tag has a unique number and will associate your cart to your address. Simply place all of your recyclables (no more sorting) in your new cart. Our trucks have been retrofitted to read the ID tag, weigh your recyclables and transmit this information to your personal RecycleBank.com Account, where you earn RecycleBank Points.

An average recycler has the ability to earn and redeem hundreds of dollars worth of rewards and discounts at local and national businesses each year. Currently, RecycleBank has more than 400 local and national reward partners dedicated to its mission to encourage communities and households to recycle. Local reward partners include Genesis Health Club, Player's Sports Bar & Grill, Book-A-Holic, Jason's Deli to name a few. National partners include KRAFT, Dick's Sporting Goods, Coca Cola, Target.com, Sears and many more!

Just to remind the City of Medicine Lodge what recyclable (Single Stream) Materials that are accepted with the RecycleBank Service Program

List all items included in recycling program (must include at least mixed paper [provide your definition], plastics labeled 1 & 2, and metal and aluminum cans).

- **Corrugated Cardboard**
- **Chip Board – Cereal, pop, shoe, boxes ect.**
- **Newspapers / Magazines / Junk Mail / Phone Books**
- **Other Light Colored Papers**
- **Plastics #1-#7**
- **Steel Cans**
- **Aluminum Cans**
- **Clean Aluminum Foil**
- **Glass (Glass Food Containers) brown, clear, green & etc**

CUSTOMER SERVICE AGREEMENT

What we will collect. We will collect residential refuse and commingled recyclables in carts we provide, within one week of your requesting services. You must place refuse and recyclable materials in the appropriate carts. There can only be extra bags with the 95-gallon service. If the resident has a 65-gallon cart they will be charged \$1 for each bag.

We will not collect liquid hazardous waste, including paints, pesticides, petroleum derivatives such as motor oil and solvents. Explosive items also will not be accepted. If these items are identified in your trash, the unaccepted items will be set aside and not taken. For additional safe and legal disposal options, visit <http://www.sedgwickcounty.org/environment/recycling.html>. The Sedgwick County Department of Environmental Resources may also be contacted at 660-7200.

Recyclables include...

- Corrugated Cardboard
- Chip Board – Cereal, pop, shoe, boxes ect.
- Newspapers / Magazines / Junk Mail / Phone Books
- Other Light Colored Papers
- Plastics #1-#7
- Steel Cans
- Aluminum Cans
- Clean Aluminum Foil
- Glass (Glass Food Containers) brown, clear, green & etc

When we will collect. We will make collections once a week between the hours of 6:00 a.m. to 6:00 p.m. on the same day of the week (Monday through Friday) each week. If your scheduled collection day falls on or after a holiday, collection will be delayed by one day (Friday customers will have their collection on Saturday). The holidays we observe are New Year's Day, Thanksgiving, and Christmas. Should there be a permanent change in your scheduled collection day, we will notify you in advance. If we miss your collection, please call us and we will return to pick it up, without charge, on the same day if the driver is still in the City of Medicine Lodge. If driver has already left the City of Medicine Lodge WCI will pick up the missed stop the following day. We will resolve any other complaints within the same time period.

Where we will pick up. You must set your carts at the curb unless you have roll-out service. If we agreed to collect on private driveways or pavement, we will ask you to sign a waiver of damage liability and/or indemnification.

We can bring your carts out to the pickup point (Roll-Out Service). At no additional charge for residential customers who certify they are not able-bodied or are elderly (over the age of 65) and have no able-bodied person residing in their household, we will provide roll-out services (on-premise collection) of all weekly refuse collection services, and every other week of all recyclable materials, as well as one free-of-charge on-call curbside bulky item pickup per year. Roll-out Services are also available to any other customer upon request at the charge listed on your subscription order.

Alternatives to fully-automated carts. If you have space restrictions at your container storage or setout of site, you may request alternatives to carts free of charge. For difficult to service areas, such as cul-de-sacs or hills, where automated collection vehicles cannot safely drive, we will provide manual collection and containers that are of the same capacity at the charge listed on your subscription order. We will also provide this service to any other customer upon request.

Weight limitations of carts. The weight limit for each automated cart is as follows: 95-gallon Cart = 200 lbs., 65-gallon cart = 135 lbs.

Replacement/removal/repair. All replacements, repairs and removals will take place on the residents next schedule collection day. At no charge, we will deliver or exchange containers one time a year. The 2nd time within the same year there will be a cost of a Delivery and Pick Up Fee. Please see charge listed on your subscription order. The same service pertains with carts with graffiti.

On-Call Pickups of Bulky Items, excess Refuse and certain electronic devices: You may request one on-call pickup of bulky items and certain electronic devices each year at no charge on your next regularly scheduled pickup day if you call us at least week in advance. Examples of bulky items include discarded furniture (such as chairs, sofas, mattresses, box springs, and rugs); appliances (such as refrigerators, range, washers, dryers, water heaters, dishwashers, plumbing and other similar items). We will accept the following electronic devices: cathode ray tube (CRT) devices (including televisions and computer monitors); LCD devices (desktop monitors, laptop computers and televisions); and plasma televisions.

Additional On-Call Pickups of Bulky Items, excess Refuse and certain electronic devices: You may also request pickups of bulky items and electronic devices, as described above, in excess of once a year on your next regularly scheduled pickup day, at the charges listed on your subscription order, if you call us at least a week in advance at 1-800-388-5902 or 1-316-838-4920. Prompt "4" for residential.

Where you can contact us. You may call us regarding service or complaints toll free at 1-800388-5902 or 316-838-4920 Prompt "4" for residential customer service. Between 7:30 a.m. and 6:00 p.m. weekdays, except holidays and from 8:00 a.m. to 12:00 p.m. (noon) on Saturdays. You may come to our office located at 2745 N, Ohio St. N. Wichita, Ks. 67219 or you may mail correspondence to our office address.

We do not discriminate. If you are entitled to service, we will not discriminate against you on account of race, creed, color, sex, gender, national origin, ancestry, religion, age, physical or mental disability, marital status, or political affiliation.

Rights of Privacy. We will observe and protect your rights of privacy and trade secrets. Unless you give us permission, we will not reveal any information identifying you or the composition or contents of your solid waste to any person except City or if required by law.

Please contact us if you have any questions at 838-6664

Attachment "A"

EXAMPLE FLYER

YOUR "Monthly" BULKY WASTE PICK UP SERVICE

We thank the citizens of Medicine Lodge in advance for their help in keeping our City clean.

Bulky Waste should be placed at the curb by 6:00 am and no more than three days before your pickup date. Residents may place up to 4x6x8 bulky item at the curb. There is a fee for additional yards.

- ❖ Items should be set at least five feet from mailboxes, gas meters, cars, shrubs, or anything else that could interfere with hand loading or mechanical.
- ❖ For the same reason, items should be set at least ten feet away from utility poles, to prevent contact with overhead power lines.
- ❖ Bulky waste pick up is for household items not normally picked up with your regular poly cart residential trash pick up.
- ❖ Bulky waste must be in a size and length that will fit in the hopper of the garbage truck

Here's what we can pick up:

Must be able to be lifted and handled by two persons and manageable: Discarded household appliances that have been certified free of CFC's and HCFC's Refrigerants by a certified refrigeration technician, Water tanks, Discarded Furniture, Mattresses Extra Large cardboard boxes (broken down and tied into tight bundles) Trees, limbs and wood scrap (tied and bundled, max length of (4) feet, not more than (55) lbs) Fencing (up to 4 panels) Non-contracted remodeling waste that is containerized (that is, leftovers from do-it-yourself projects) Appliances must not contain Freon, such as old refrigerators and window air conditioners, compressor must be removed or it has a sticker showing certified removal.

We can't pick up:

Hospital/medical waste or hazardous waste of any kind, poisons, acids and caustics, explosives, dirt and rocks, bricks (concrete), sewage and liquid waste, nuclear materials gasoline, kerosene, oils and other fuels propane tanks, degreasers, lubricants, brake fluid, antifreeze, batteries, tires and rims, car batteries, sheet rock or roofing items, contracted construction, reconstruction, demolition and repair waste, and storm debris.

Attachment “B”

Waste Connections of Kansas, Inc. Wichita Hauling Company

Statement of Operating Values



Safety. We strive to assure complete safety of our employees, our customers and the public in all of our operations. Protection from accident or injury is paramount in all we do.

Integrity. We define integrity as “saying what you will do and then doing it.” We keep our promises to our customers, our employees and our stockholders. Do the right thing, at the right time, for the right reason.

Customer Service. We provide our customers the best possible service in a courteous, effective manner, showing respect for those we are fortunate to serve.

To be a Great Place To Work. We maintain a growth culture where our employees can maximize their potential personally and professionally. Our objective is to provide an environment where people enjoy what they do and take pride in their work. We wish to embody a work hard, play harder culture.

To be the Premier Solid Waste Services Company in Wichita, Kansas. We continue to provide superior returns, remain environmentally responsible, and continue to grow in a disciplined way, deploying resources intelligently and benefiting communities we live in.

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Attachment "C"

CPI Adjustment. Waste Connections may adjust the rates hereunder on an annual basis to reflect the percentage increases or decreases in the local Consumer (CPI) Price Index of the previous year. The CPI shall mean the average for all items shown on the Consumer Price Index-All Urban Consumers classified by population, either B/C or D calculated of the average of the first six (6) months of each calendar year(s) (<http://www.bls.gov/data/>). Waste Connections shall provide the City with fifteen (15) days' prior written notice of any rate adjustments pursuant to this Section.

Fuel Formula

The Pricing for this Agreement will be set at \$(effective date) per gallon for diesel. For every \$0.10 increase over \$(effective date) per gallon in diesel cost, residential rates will increase by 1% of their contracted rate along with annual rate & CPI that is allowed by this Agreement.

The website below is a Government Website of weekly retail diesel prices we use.

http://tonto.eia.doe.gov/oog/info/wohdp/printer_friendly_version_combined.asp

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City of Douglass, Kansas

322 S. Forrest
P.O. Box 412
Douglass, Kansas 67039
316-747-2109

Mayor: Jason Cathey City Clerk/Administrator: KaLyn Nethercot City Superintendent: Bill Akers

December 7, 2012

Re: Waste Connections service to the Douglass Community

To Whom It May Concern:

Please let this letter serve as a letter of reference for Waste Connections. The City of Douglass has been serviced by Waste Connections or a subsidiary company for over 10 years. We have been extremely satisfied with both the level of administrative service and the service our residential and commercial customers receive. Waste Connections serves the Douglass community with both trash and single-stream recycling services.

Jeff Fawcett and his staff are quick to respond when we need additional information or service. He visits regularly both in person and by phone to ensure that we are satisfied customers and to keep us abreast of new developments; i.e. recycling programs and other innovations.

Waste Connections also services special event needs for our community and we have found them to be both timely and professional in these interactions.

Please contact me at 316-747-2109 if I may answer any additional questions.

Sincerely,



KaLyn Nethercot
City Clerk/Administrator