

NISLY BROTHERS, INC.

(620) 662-6561 Toll Free (866) 662-6561 5212 SOUTH HERREN ROAD HUTCHINSON, KS 67501
 Fax (620) 662-6833 info@nislybrothers.com www.nislybrothers.com

We Keep You Looking Good!

December 7, 2012

Major Robert R. Stutler, Mayor
City of Medicine Lodge
114 W 1st Ave
Medicine Lodge, KS 67104

Dear Major Stutler,

Thank you for your interest in having our company provide trash service for your city.

I have read the entire request for proposals. The enclosed proposal is accurate to the best of my knowledge as of today.

Enclosed with the proposal you requested is our company brochure.

I want you to consider the benefits of our service:

- Experienced company
- Simplified rates
- 1 rate for cart service residential or commercial
- 1 rate for commercials based on size, regardless of type of business
- Free curbside single stream recycling for cart customers
- Single stream recycling increases participation and diversion because it is easy
- Local, family owned and operated business
- We specialize in custom services we tailor services to your needs

Each customer will receive a new 95 gallon residential cart. In addition, all carts are consistent shape and color. Trash carts are green, recycle carts are tan with black lid and decal on the lid showing acceptable items.

Bulky items like furniture are picked up weekly at no extra charge. Appliances and other metal items are collected monthly. Metal items are diverted from the landfill and recycled.

With our voluntary curbside Blue Bag recycling, no sorting of recyclables is necessary. Residents simply put recyclables into the tan single stream recycling cart and place at the curb on recycle day.

Our family owned and operated company is small enough to provide personalized service, and yet large enough to provide for all of your needs. Talk to other cities that have used our services for many years like the Cities of Sylvania or Turon, in Reno County.

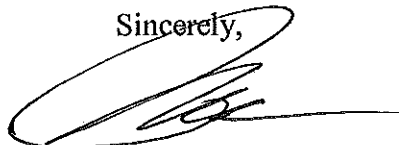
Or for a more recent addition, Greensburg, in Kiowa County. Our customers love our service. We believe our service speaks for itself. We have contracted with several Reno County cities continuously since 1973!

Any missing details or items needing clarification will be negotiated in good faith.

The proposed contract may be missing some of the requested services. Language can, of course, be added to the mutual approval of both.

With over 55 years experience in providing top value service, I am sure you will not be disappointed when you choose Nisly Brothers, Inc.

Sincerely,

A handwritten signature in black ink, appearing to read 'J Marvin Nisly', with a long horizontal flourish extending to the right.

J Marvin Nisly
President

Nisly

Proposal

For

Trash and Recyclables

Collection and Disposal

for

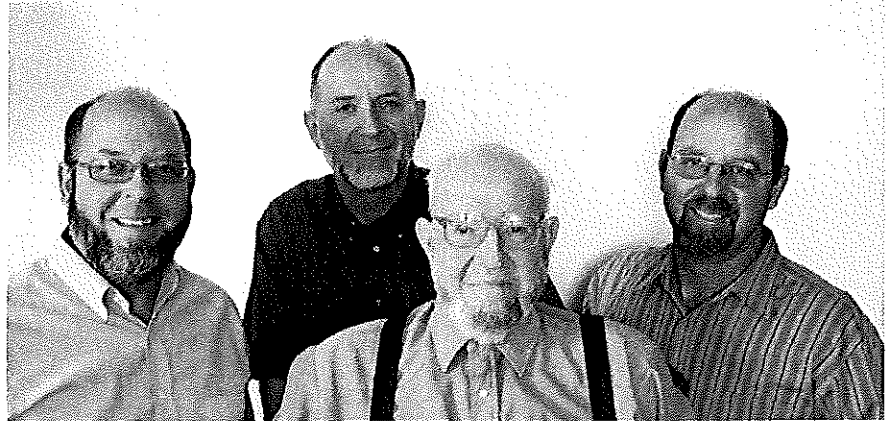
City of Medicine Lodge

This proposal assumes the economies of scale of the complete proposal. Removing some parts of the total service package may have an effect on individual item costs or the ability to provide the requested services.

Family owned and operated

Nisly Brothers, Inc. is owned and operated by the Nisly family and is located in rural Hutchinson, Kansas. In 1956 Menno Nisly founded Nisly Brothers Trash Service. Today his sons carry on the tradition of taking care of the customer first.

Marvin is president, Harold is Vice President, and Arnold is Secretary, the three brothers own the company.



Marvin

Harold

Menno

Arnold

“Our family serving your family for over 55 years”

We have very little employee turnover. We respect our employees and treat them as friends as well as part of our team. Our employees average over 12 years of service! Employees who feel respected and are happy, pass that respect and care on to our customers in the form of great service.



A photo of our employees at our Christmas Dinner in 2011 at the Kansas Cosmosphere and Space Center.

All employees are trained in the safe operation of all collection equipment and wear high visibility uniforms for safety. All coats and shirts have name badges to identify employees. We use backup cameras in all collection trucks and have regular monthly safety meetings to reinforce safe work habits.

“Small Town Touch, Big City Services”

We specialize in providing service to small cities. Currently, we have 12 cities in 4 central Kansas counties under contract to provide trash and recycling services. Once a city has our service they almost never change. We have provided service for some small cities in Reno County for nearly 40 years!

All cities want to be able to provide for recycling services that customers want and can afford. Curbside single stream recycling is a service most rural cities dream about, it is so easy and convenient for residents, but many times, not feasible to provide. Trash and recycling service is a service that is simple and a service you should never have to think about. You just want to know that it will be taken care of with no problems.

We have extensive experience with trash and recyclables collection for both residential and commercial customers.

We feel like we would be a great fit for the City of Medicine Lodge! Your city's commercial base has many small businesses and we are very familiar with the concerns and challenges of small businesses. We specialize in tailoring our services to fit the needs of each customer. As a small private company we can fit programs to your specific needs.

Our company is in a strong financial position, we have a very low debt load and we provide service to many customers across a huge geographic area covering over 5 Central Kansas counties. No single customer makes up more than 5% of our annual revenues. This gives us strength and the flexibility to endure some tough times.

We may not be the least expensive, but you will not find a better value in our South Central Kansas market!

Your residents may never need to talk to one of the owners concerning your service, but it is nice to know that you actually can if you ever want to.

Residential Trash Collection



For over 10 years we have used automated trash collection equipment which is more efficient than manual collection. We constantly evaluate new technology to continue to provide the best value to our customers. Only one employee is needed to operate the mechanical arm that reaches out, picks up the cart from the curb, empties the

cart, and returns it to the street. This is more economical and prevents exposure to injury.

We always encourage using streets for residential trash and recyclables, even where alleys are present. Streets are generally designed to accommodate regular truck traffic. Alley maintenance is reduced dramatically when collection vehicles are not regularly going into and out of alleys



We currently use a 2010 Freightliner truck with a 22 cubic yard Rapid Rail automated residential trash collection vehicle. We continually update equipment and technology and keep adequate backup trucks in our fleet and employees on staff to provide all customers with reliable service even in the event of mechanical or staff difficulty. Even with hundreds of commercial customers and thousands of residential customers, the incident of a customer not being picked up due to an equipment or staff difficulty is extremely rare!

Staff is trained to safely and securely transport waste to the disposal site. Our equipment is designed to prevent any waste from getting out of the body of the truck.

Each resident will be provided a new 95-gallon trash cart. A specifications sheet is attached (attachment #1). Carts should be placed at the curb or alley away from any obstacles like cars or mailboxes or other trash or recycle carts. All household trash, not including hazardous waste, will be collected weekly. Extra trash

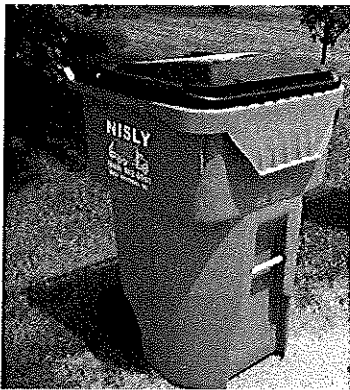


should be placed in bags on top of the cart, or if there is more than will fit on top of the cart, in bags, boxes, or other throwaway containers beside the cart. There is no limit to extra trash.

In the event of a missed pickup report we compare the route sheet notes to the customer report to confirm the missed pickup. Any confirmed missed collection will be collected on the following pickup day. Any customer missed because trash was not at the street or alley will be collected on the next scheduled day.

Quarterly reports can be made to the City on weights of collected and disposed waste, if desired.

Single Stream Recycling Program



Each resident will be provided a new tan colored 95-gallon recycle cart. The size and shape are identical to the trash cart, the color is different. We make curbside collections of single stream residential recyclables every other week. Recyclables collections will be made using the curbside single stream recycling program. Recyclables are picked up at the curb on recyclables collection day and then transported to the sorting facility for processing. No extra charge for recycling cart. Recycling is optional.

The recycle cart has a black lid with a decal showing the items allowed in the cart. A pdf of the decal is also available from our website for quick reference and convenient printing.



We provide information to city to be distributed as needed. A sample brochure is attached to explain the program (attachment #2)

Providing residential curbside recycling will take away the need to operate a City maintained recycling facility. We will provide several commercial recycle containers at a central location for out of town residents who want to recycle. This is also valuable for city residents who have a large box or lots of recyclables some week. There is no charge to City for these containers.



Bulky Items

Residents call us to schedule occasional residential bulky items such as a piece of furniture or appliance. Bulky items collection will be scheduled weekly and must be at the curb. Appliances are collected for recycling once per month. **No extra charge for bulky items.** Large quantities of trash must be contracted individually with each resident.

Commercial Trash and Recyclables Collection

For commercial customers we provide trash and recycling containers to meet the needs of each customer. We will meet with each customer and determine the needs of each.



Toll free telephone number

We maintain a toll free phone number for customer service, (866) 662-6561, so we are easy to contact. Our office hours are 8:00 AM to 5:00 PM Monday through Friday.

References

We have provided service to many small communities for decades. Talk to some of our customers, let them tell you about our great service!

City of Arlington
Debbie Fountain, City Clerk
111 E Main
Arlington, KS 67514
620.538.2818
Office hours 1-5 PM
Start date 1/1/2004

City of Greensburg
Suleenia Charlton, Billing Clerk
300 S Main
Greensburg, KS 67054
620.723.2751
Office hours 8 AM – 5 PM
Start date 1/1/2011

City of Sylvania
Thelma Ward, City Clerk
PO Box 247
Sylvia, KS 67581
Office hours 8-12 Noon
Start date 1973

Liability insurance

We carry \$1,000,000.00 in auto liability, and \$1,000,000.00 general liability insurance for each accident, and an additional umbrella limit of \$2,000,000 each accident and \$2,000,000 aggregate general liability insurance.

Local laws and licenses

We will comply with all laws, local and state, and will obtain and pay for all licenses and fees required by the city.

Free walk-in service to disabled customers

We will provide walk-in service to disabled customers who are unable to wheel trash carts to the curb, at no extra charge.

Free service to City buildings and parks

We will provide service to all City buildings and parks at no charge to City.

Annual spring clean up day

We will cooperate with the City to provide a clean up day for residents to dispose of unwanted items at no charge. Charge to the City will be for disposal only.

Rates/Billing

City will bill each customer the following rates and will deduct a 4% fee for collection of monthly charges, and 5% franchise fee from these rates, and pay to Contractor monthly, in one lump sum.

Residential cart rates		Monthly Rate 2013-2014
Trash carts dumped once per week		
Resident or small business with 1 trash cart and 1 recycle cart		\$21.00
Additional recycle cart		\$5.00
Additional trash cart		\$10.00
Recycle carts dumped every other week		

Commercial container rates in dollars

Trash Containers	Frequency – Monthly Rate 2013-2014			
	1/Month	EOW	Weekly	2X Weekly
Size				
2yd	40	62	93	175
3yd	45	71	110	208
4yd	52	82	129	242
6yd	66	105	168	312
8yd	78	125	204	380
Paper and Cardboard Recycle Containers				
2yd	34	49		
3yd	35	49		
4yd	37	51		
6yd	43	55		
8yd	46	57		
Single Stream Recycle Containers				
Residential Recycle Cart	3	6		
2yd	36	52		
3yd	37	53		
4yd	40	56		
6yd	47	63		
8yd	52	68		

The rates above shall be adjusted on January 1, 2015, and each successive year.

Adjustments each year shall equal the previous year rate adjusted proportionately by the annual CPI-U for the previous year up to a maximum of 2.5%.

We typically have a section in the contract that makes allowance for adjustments of unforeseen increases in expenses similar to the following:

Contractor and the City shall negotiate a rate adjustment when costs beyond the control of the Contractor are increased. These include, but are not exclusive of, federal, state, or local laws or ordinances that mandate new taxes or surcharges that directly or indirectly impact Contractor in providing services.

This allows us to negotiate in good faith in extreme situations.

Start date

Our company is actively growing and we are willing to design programs that fit the needs of each customer. Our staff has trash collection experience and we are confident we can provide excellent service to the residents of your city. With a start date of April 1, 2013, we are confident we can provide your citizens with top quality service at an economical rate.

Miscellaneous

Contract length five years, option to extend for three additional years.

We pride ourselves in maintaining our trucks and equipment. We keep our trucks and containers repaired, painted, and replaced as needed to keep our image clean. We do our best to keep trash from being 'trashy' wherever we serve.

We are familiar with buying the municipality's trucks and equipment and will offer to purchase carts, commercial containers, and trash trucks from your city or the owners at fair market value.

We have an excellent relationship with our vendors and an excellent credit rating.

This proposal assumes the economies of scale of the complete proposal. Removing some parts of the total service package may have an effect on individual item costs or the ability to provide the requested services. Specific questions on the RFP are answered below with references to headings indicated.

Specific comments below are referenced to the RFP headings and subheadings. If no specific comments are made, it is assumed the requests in the RFP are acceptable.

II. Minimum Qualifications Requested

A. Our company has been providing trash collection services in South Central Kansas for over 55 years. We have been contracting trash collection to municipalities for almost 40 years and recycling for nearly 20 years. The residential single stream recycling program that we currently use has been in operation for about 2 years and is in use throughout our region.

B. We have no sanctions of any kind against our company.

C. Peoples Bank and Trust, Pleasantview Branch, has agreed to provide an irrevocable letter of credit for \$100,000 in the event of our failure to perform.

Quarterly reports can be made to the City if desired on weights of collected recyclables.

VII. Scope of Work Requirements

1. Collection

a. We will provide weekly trash collection for residential customers with one or two carts.

b. We will provide free, voluntary, single stream recyclables collection every other week. Items collected are plastics 1-7, paper, aluminum and tin cans, and glass jars and bottles. We will deliver a recycle container to each customer unless customer requests otherwise. A detailed recycle brochure is attached (attachment #2)

c. Free trash and recyclables collection for City owned properties.

d. Free collection of abandoned waste on the next scheduled trash collection day.

e. Emergency service as needed, to be contracted separately.

f. Free roll-out service for trash carts to disabled specified by City. Our employee brings the cart from the front of house (up to 50 feet from curb) and takes it to the street for emptying. The empty cart is left at the street. Any additional trash like boxes or bags must be at the curb. Recycling is optional and roll-out service is not available for recycle carts.

g. Rate for commercial accounts using residential carts are the same as residential accounts.

h. We will meet with each commercial customer to determine the needs of each customer.

i. We will provide commercial recycling containers for single stream or cardboard/mixed paper.

2. Hauling/Transportation

a. All waste will be disposed of at Barber County Landfill. We are responsible for all landfill charges.

b. We will collect all recyclables and transport to appropriate processing facilities. No rebate will be paid for any materials. We will provide quarterly reports as desired, to City.

3. Customer Service

a. All regular route employees wear uniforms with employee name badges.

- b. We track all complaints and respond within 24 hours.
- c. We will provide an emergency contact number for after hours contact.
- d. Our office is staffed Monday-Friday, our toll-free number 866-662-6561 is answered during office hours. During peak times a call may rollover to voicemail. Voicemail is promptly returned.
- e. We will make collections schedules easily available in print and on our website and to the City to distribute or post electronically.
- f. We will conduct town meetings, develop electronic presentations, or other appropriate methods to help with resident education. We customize programs for each customer.

4. Billing

City will handle all service changes and billing and retain 9% for billing and franchise fee. City will pay us monthly.

B. Cart Services

1. Residential Trash Collection

Residential carts are used for single family households. For multi-family units one cart shall be used at each family unit at the regular residential rate per unit or commercial containers may be used if desired. Small businesses may use residential trash carts at the regular residential rate, up to two carts. For small businesses who have more trash than will fit into 2 carts each week, commercial containers are required.

2. Bulk containers and portable toilets

Each calendar year, we will provide up to 6 extra containers up to 8 cubic yards and up to 12 regular portable toilets and 2 handicapped accessible toilets for up to two City sponsored community events, all at no charge.

3. Recyclables collection

Recyclables are collected curbside, every other week between 6:00 AM and 5:00 PM on a day mutually agreed upon. This will not necessarily be on the same day as trash collection day for all customers. Residential recycle containers or larger commercial recycle containers will be placed on City property for the use of out of town recyclers.

4. Surcharges

a. Residential Trash Collection

1. We currently use a 95-gallon trash cart, no other size is offered.
2. No other size is offered.
3. Additional carts are available for \$10.00 per month.
4. Roll-out service is not offered to those who are not disabled.

5. Cart Specifications

All carts will be new, dark green for trash and tan for recyclables. All carts have the following notice on the lid. *Do not place in cart: Anything hot - fire, barbecue ashes, liquids, flammable liquids, chemicals, toxics, hazardous materials, sand, soil, other heavy materials.* There is no anti-scavenging notice on any carts. We repair or replace carts as necessary. A complete specification sheet is attached.

6. Cart delivery, pickup and exchanges.

Residents may change the number of containers once per year without charge. Any additional requests will be charged a \$10.00 deliver or remove fee. All equipment, containers and carts are our property and will remain our property during and after the contract period. City may not use our equipment at any time except by written permission from us.

7. Difficult to service options

We do not anticipate any residential locations that would merit extra fees.

8. Special services

- a. Free roll-out service for disabled.
- b. Free curbside collection of bulky items
- c. Free annual citywide curbside cleanup event.

C. City facilities

Free service to all city owned properties.

D. Abandoned Waste Collection

We will collect abandoned waste, except tires and hazardous waste, upon request from City.

E. Transportation and Disposal.

All disposal and transportation fees are included in the service fees.

VIII. Contract Awards

F. Prices will remain firm for the entire period April 1, 2013 to December 31, 2014. The rates shall be adjusted on January 1, 2015, and each successive year. Adjustments each year shall equal the previous year rate adjusted proportionately by the annual CPI-U for the previous year up to a maximum of 2.5%.

E. Insurance Requirements

Included with this proposal is a certificate of insurance showing our current insurance.

(Attachment #5) We will have the requested language added in all forms agreeable to City prior to the execution of the contract.

IX. Contract terms

A-E. All items are acceptable

F. Letter of Credit

1-4. We will provide an irrevocable standby letter of credit issued by Peoples Bank and Trust in the amount of \$100,000.00 for the first year of the agreement. If there is justifiable reason to extend the letter of credit past the first year, we can do that. If our service record indicates this is not necessary the letter of credit will not be renewed.

5. City may draw on the letter of credit if we default on the contract.

6-9. The letter of credit will be in a form acceptable to the City.

X. C. Qualifications

1. We provide trash and recycling services to many small cities. A recent example of a transition is Kiowa County. Up until January 1, 2011, Kiowa County operated a commercial and residential trash service. On that date we started service for the cities of Haviland and Greensburg, in Kiowa County, providing trash and recycling services for their cities. The combined number of residents and businesses in these two cities is similar to the quantities in the City of Medicine Lodge.

2. Staff

Marvin Nisly is President and Operations Manager. Marvin has over 30 years of experience in all aspects of trash collection and management. Marvin oversees all operations. Arnold Nisly is route supervisor and is responsible for all route drivers and route planning. Harold Nisly is in charge of grounds maintenance and special projects. He oversees mass cart and container deliveries.

Ann Schrag is Office Manager and oversees all office personnel who directly are responsible for customer service and all new, change and stop orders. Ann has over 12 years of experience in clerical, retail sales and customer service responsibilities.

3. We have been approved by Barber County for over 10 years and know the area well.

4. We have served many cities for decades and have never been in a legal dispute. We take care of our customers. In the rare event there is a problem we go the extra mile to make sure our customers are happy. Talk to our customers, they are our best advertisers!

D. References, etc.

1. Other programs

b. We have found the transition to automated collection to be fairly painless. There is some education necessary. Town meetings, city bill inserts, or info tags on the new carts can all be helpful. Residents are usually very happy to comply with requests.

b. Each city's needs are slightly different. While we have made the transition from another provider to our company a number of times, each city is unique and we tailor the transition and rollout to your needs. A timeline for the January 1, 2011, transition for the City of Greensburg is attached (attachment #3) The proposed timeline for your city is attached (attachment #4).

e. Recyclables processing. We direct haul your recyclables to either a mill or to a materials recover facility where recyclables are sorted.

f. We have little experience in large scale emergency service.

g. We have adequate trucks and employees to service this contract. Trash and recycle carts are anticipated to cost about \$100,000.00 including setup costs. Commercial containers are estimated to cost about \$60,000.00 including setup costs. We have cash reserves in excess of 50% of this total, and we have a line of credit account in the amount of \$100,000.00 in place at Peoples Bank and Trust, Pleasantview Branch, our local bank. This is a large capital investment but with our strong financial position, we are easily able to make these purchases and can certainly justify these as long term investments. We cultivate long term relationships based on mutual trust and respect and we know when we

provide you with top quality service at a fair price, this will be a beneficial relationship to all.

h. We currently have 15 employees. All employees are safety trained, all drivers subject to FMCSA regulations are in the required random drug and alcohol testing program. Each employee is eligible for annual attendance and safety bonuses, as well as a quarterly incentive bonus. We take good care of our employees, they take good care of our customers!

2. Municipal contract disclosure

Here is a partial list of municipalities we provide similar services to:

City of Arlington
Debbie Fountain, City Clerk
111 E Main
Arlington, KS 67514
620.538.2818
Office hours 1 - 5 PM
Start date 1/1/2004

City of Greensburg
Suleenia Charlton, Billing Clerk
300 S Main
Greensburg, KS 67054
Office hours 8 AM - 5 PM
Start date 1/1/2011

City of Sylvania
Thelma Ward, City Clerk
PO Box 247
Sylvia, KS 67581
Office hours 8 - 12 Noon
Start date 1973

E. Litigation Record

We have no civil, criminal or administrative actions against us. No contract disputes, revocations, class action or labor disputes.

F. Customer Service

We are a small family company so any questions or complaints come directly to our office staff. Office staff communicates directly with drivers to resolve the issue. If staff is unable to resolve the complaint or answer questions the issue can be directly handled by one of the owners. Our office is located at 5212 S Herren Rd, Hutchinson, KS, just outside Partridge. All operations are handled from this location. We own a 13 acre property in the City of Hutchinson that we use to stage trash containers and portable toilets for quick delivery to customers in the Hutchinson area. We are looking at the possibility of putting a satellite office office/shop in Medicine Lodge some time in the future to better serve customers in Barber County.

G. Environmental Record.

We have no environmental violations pending or threatened.

H. Implementation plan.

1. Transition Plan

a. See attached Timeline (attachment #4) There are many details to be worked out in the transition. Details to be worked out within 14 days of contract execution.

c. Carts and containers can usually be ordered and delivered within 4-8 weeks, and shipped directly to a central location in your city.

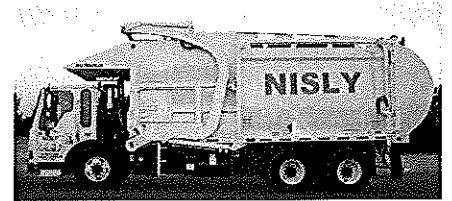
2. The most recent similar transition has been Greensburg, January 1, 2011.

City of Greensburg
Bob Dixon, Mayor
Ed Truelove, City Administrator
Suleenia Charlton, Billing Clerk
300 S Main
Greensburg, KS 67054
620.723.2751
Office hours 8 AM - 5 PM
Start date 1/1/2011

3. Transportation plan

a. We do not yet have truck routes planned. This is typically one of the final steps in the transition plan.

b. Photographs of equipment. The photos at right are photos of one of our automated side loaders dumping a cart and a front load commercial truck. We continually evaluate technology and equipment and make improvements to trucks and equipment to stay competitive in an evolving industry.



c. Description of hauling plans.

We anticipate hauling the waste directly to the Barber County Landfill. Recyclables will be direct hauled to the appropriate mill or Materials Recovery Facility.

4. Public education

a. We can provide brochures, or other printed information to City as requested.

b. No school presentations are planned.

c. City of Greensburg example: we provided letters to City to mail to residents and businesses with details of the transition. (attachment #6)

d. Copies of proposed letters attached. (attachment #7)

I. Proposed services

1. Special services

a. No extra charge for bulky items and extra bags, these items will be collected on the regular route.

b. Roll-out service for handicapped elderly will be done right on the route.

J. Financial capacity

We are a private company and do not disclose financial information. We are in a strong financial position and have a strong track record. We have our tax returns and annual report prepared by Adams, Brown, Beran and Ball in Hutchinson. A representative of our

company will be happy to meet with a designated agent of the City to show copies of desired tax returns and current financial statements as desired. Due to the competitive nature of our business in your area we will not allow copies to be made or leave copies of these documents with the City.

2. Financial info

These numbers are for our fiscal year ending July 31, 2012.

b. Financial Ratios

- | | |
|------------------|--------|
| 1. EBITDA | 25.8% |
| 2. Profit margin | 13.2% |
| 3. Current ratio | 3.31:1 |
| 4. Debt/Worth | .22:1 |

d. Letter of credit to be provided by Peoples Bank and Trust, Pleasantview Branch.

K. Cost substantiated service fees.

We use proprietary spreadsheets to calculate actual costs, profit margins, and final costs.

These, like our financial reports, we will be happy to show to a representative of your city to show the reasonableness of our proposed fees.

L. Our proposal will meet the goals of the City of Medicine Lodge

III. Intent/Goals

A. Standardized rates

1. We have established a single affordable rate for residential and commercial trash cart service. Curbside single stream recycling is voluntary and free.
3. When municipalities start single stream recycling, more waste is diverted from the landfill because it is easy to recycle and because it is simple, more people choose to recycle.

B. Enhance and expand services.

1. Curbside recycling advantages as stated above
2. Free bulky item pickup
3. No charge for roll-out service for disabled.

C. Increase waste diversion

1. Free single stream recycling
3. We can deliver recycle carts to every customer

D. Contractor accountability

We will provide all reports, records, audits, etc. as requested

E. Quality service

1. We specialize in custom services, tailoring our services to the needs of each customer.
2. We have excellent service and outstanding customer service.
3. Consistent, reliable service has always been our best advertisement, talk to our customers. Let them tell you about our excellent service!

Attachments:

Attachment #1 Rehrig Pacific cart specifications sheet

Attachment #2 Recycle brochure

Attachment #3 Copy of City of Greensburg timeline

Attachment #4 Proposed timeline

Attachment #5 Certificate of insurance

Attachment #6 Proposed city clean up day

Attachment #7 Proposed letter to residents

Attachment #8 Proposed letter to commercial customers

Attachment #9 Proposed contract

Attachment #10 Signature Sheet

Environmental

**Rehrig Pacific
Company**
Since 1913

Rehrig Pacific Roll-out Carts

Proven to withstand the rigors of today's collection systems, Rehrig Pacific's HuskyLite Roll-out Carts are setting new industry standards for durability and efficiency. Available in 18 gallon through 95 gallon models, for nearly any curbside application, these carts roll easily even with heavy loads. The continuous one-piece handle provides a strong gripping area and the wide wheelbase makes maneuvering easy.

HuskyLite carts are flexible, yet hold their shape even after years of service. A reinforced top lip adds strength and rigidity as do the double drag rail and reinforced bottom. The specially designed wide ground-hugging base helps keep these carts upright and stable.

Options for the Roll-out Carts include internal and external locking lids, which can be made with slots for collecting confidential documents or cutouts for recyclable beverage containers. Wheel options include blow-molded wheels or quiet treaded snap-on wheels that install in seconds.

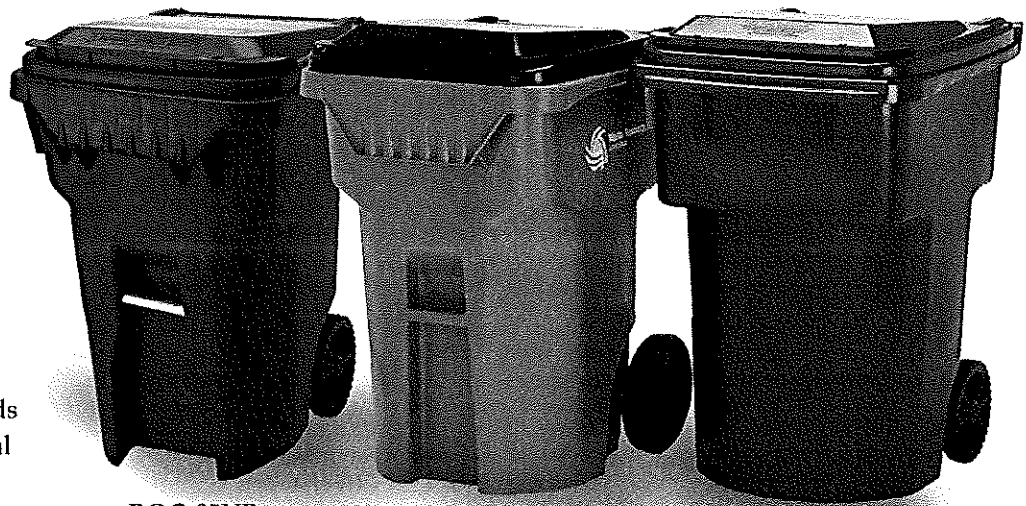
Roll-out Carts are shipped with lids already attached, saving additional assembly time.



ROC-65NB

ROC-35MB

ROC-18/20



ROC-95NB

ROC-95U

ROC-95FA



RECYCLING

MAKES SENSE!

Recycling is one part of actively caring for our environment.

Recycling reduces waste going to the landfill and conserves energy by reducing what we throw away and returning valuable materials for reuse.

Our recycling program is voluntary and it is simple to participate.

To participate, just follow the instructions as outlined in this brochure.

Place your recyclables directly into the tan recycling cart.

DO NOT BAG YOUR RECYCLABLES



Nisly Brothers, Inc.

Toll Free (866) 662-6561

www.nislybrothers.com



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Make Your

Recycling Count!

Certain items can actually contaminate the material collected and make it unusable for recycling. Do not include these items in the tan recycle cart.

- Aerosol Cans
- Styrofoam
- Batteries
- Plastic Bags
- Shredded Paper
- Oil or Paint Cans
- Hazardous Chemicals
- Ceramics
- Crystal
- Glass Windows
- Mirrors
- Windshields

Please do not include these items in your tan recycle cart.

The single stream recycling program is voluntary, and it is simple to participate.

Service provided by

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#2

City of

Medicine Lodge

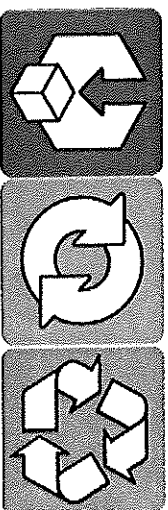
Residential

Single Stream

Recycling



Place your tan recycling cart at the curb by 8:00 AM on your pickup day.



Reduce Reuse Recycle

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5212 SOUTH HERREN ROAD www.nislybrothers.com HUTCHINSON, KS 67501



We Keep You Looking Good!

City of Greensburg timeline

November 2010

- 3 City mails info to businesses
- 9 Deliver letter, recycling brochure, and company brochure to City
- 10 Article in Kiowa County Signal
- 10-12 City mails info to each resident
- 10-30 City begins list of customers wanting to recycle 1 or 2 carts
- 10-12 Nisly mails info to each commercial customer
- 15-30 Nisly contacts each commercial customer to confirm needs
- 10-30 City begins list of customers wanting to recycle 1 or 2 carts
- 15-30 Nisly contacts each commercial customer to confirm needs

December 2010

- 1 Nisly runs ad in Kiowa County Signal
- 20 Last day to sign up for recycle cart (first round delivery)
- 13-31 Nisly delivers commercial recycle containers
- 20-31 Nisly delivers a trash cart to each resident
- 20-31 Nisly delivers a recycle cart to each resident who has signed up
- 20-31 Nisly delivers new commercial containers
- 27-31 City removes current trash containers
- 29-31 Nisly makes last minute changes

January 2011

- 3-7 Nisly makes last minute changes
- 5 Nisly's first commercial trash pickup (Wednesday)
- 12 Nisly's first commercial recycle pickup (2nd and 4th Wednesday)
- 7 Nisly's first residential trash pickup (Wednesday)
- 12 Nisly's first curbside recycling pickup east of Main (2nd Wed)
- 19 Nisly's first curbside recycling pickup west of Main (3rd Wed)



We recycle

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1st Draft

Medicine Lodge timeline

February

- 1 City mails info to businesses
- 1 Deliver letter, recycling brochure, and company brochure to City
- 1 Article in newspaper
- 1-30 City begins list of customers that do not want to recycle
- 4-8 City mails info to each resident
- 4-8 Nisly mails info to each commercial customer
- 15-30 Nisly contacts each commercial customer to confirm needs

March

- 1 Nisly runs ad in newspaper
- 15 Last day to sign up to not recycle
- 18-30 Nisly delivers commercial recycle containers
- 25-29 Nisly delivers a trash and recycle cart to each resident
- 25-30 Nisly delivers new commercial trash containers
- 28-29 Nisly makes last minute changes

April

- 1-2 Nisly makes last minute changes
- 2-5 Nisly's first residential trash pickups (Tuesday - Friday)
- 5 Nisly's first commercial cardboard/paper recycle pickup (Friday)
- 12 Nisly's first residential single stream recycle pickup (eow Friday)
- 12 Nisly's first commercial single stream recycle pickup (eow Friday)

1st Draft



We recycle

Draft Copy

City of Medicine Lodge Cleanup Day **Saturday _____, 2013**

If you have any unwanted items to be hauled off, put them by your curb, before 7:00AM.

This includes:

- Boxes
- Household clean up
- Household hazardous waste (paint, cleaners, chemicals, etc.)
- Brush
- Junk furniture
- Mattresses
- Appliances
- Other bulky items

Put trash in throwaway containers such as boxes or bags.

No loose piles of trash!

No box or bag may exceed 40 pounds in weight.

Brush, tires and household hazardous waste will be picked up by the city's crew.

Please place hazardous waste separate from other waste so it can be collected and disposed of correctly.

Trash will be collected by Nisly Brothers.

Appliances and other metal will be collected by _____.

You can also use one of the large containers for bulky items at the City Shop.

THE CLEANUP DOES NOT INCLUDE

- Construction trash
- Plaster and drywall
- Roofing material
- Concrete
- Loose piles of trash

If you have any of the above items that are not included in the cleanup, you may call Nisly Brothers toll free at (866) 662-6561 for large containers.

Draft Copy

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We Keep You Looking Good!

Date 2013

Dear customer,

As you know, the City of Medicine Lodge made a decision on "date" to contract trash and recycling collection services with Nisly Brothers, a family owned and operated waste collection company. We contract with many small cities here in central Kansas to provide trash and recycling collection services to both residents and businesses.

This change will be effective April 1, 2013.

The City of Medicine Lodge will continue to bill each customer for trash collection and will then pay us.

We will use a different type of container than the container you currently use. Each residential customer will receive a new residential trash cart for trash and you may also participate in the optional recycling plan at no extra charge.

Cardboard and mixed paper recycling containers are available for commercial customers. If you have a commercial trash container, a representative from our company will be visiting you soon to help you select the container and service that is best for you.

If you have any questions you may call the City Clerk at (620) 886-3908 or stop in at the city office. You may also call us directly, toll free (866) 662-6561.

Sincerely,

J Marvin Nisly
President



We recycle

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We Keep You Looking Good!

Date 2013

Dear commercial customer,

As you know, the City of Medicine Lodge made a decision on “date”, to contract trash and recycling collection services for the city with Nisly Brothers, a family owned and operated waste collection company. We contract with many small cities here in central Kansas to provide trash and recycling collection services to both residents and businesses.

This change will be effective April 1, 2013.

The City of Medicine Lodge will continue to bill each customer for trash and recyclables collection and will then pay us. We will use a different type of container than the container you currently use.

Cardboard/mixed paper and single stream recycling containers are available for commercial customers. More details are on the reverse of this letter.

A representative from our company will be visiting you soon to help you select the container and service that is best for you. I have included an info sheet showing our container sizes, frequency and rates. We expect the container change over to be completed by March 28, 2013.

Small commercial customers may use a residential cart at the rate of \$21.00 per month.

If you have any questions you may call the City Clerk at (620) 886-3908 or stop in at the city office during business hours. You may also call us directly, toll free (866) 662-6561 to schedule a representative to meet with you.

Sincerely,

J Marvin Nisly
President



We recycle

SIGNATURE SHEET

Item: Collection of Solid Waste and Curbside Recycling
 City: The City of Medicine Lodge, Kansas

Closing Date: December 7, 2012, 5:00 PM

We submit a proposal to furnish requirements during the contract period in accordance with the specifications. I hereby certify that I (we) do not have any real or substantial conflict of interest sufficient to influence the bidding process on this bid. A conflict of substantial interest, or the appearance thereof, is defined as any circumstance which would lead a reasonable person to believe a compromise of an open competitive bid process has occurred.

Addenda: The undersigned acknowledges receipt of the following addenda:

#1() #2() #3() None()

Legal Name of Person, Firm or Corporation NISLY BROTHERS, INC


Toll Free Telephone 866-662-6561 Local 620-662-6561 Fax 620-662-6833

E-Mail INFO@NISLYBROTHERS.COM

Mailing Address 5212 S HERREN RD

City & State HUTCHINSON KS Zip Code 67501

FEIN Number 48-0907631

Signature  Date 12/7/2012

Typed Name of Signature J MARVIN NISLY Title PRESIDENT

If awarded a contract and the primary contact will be other than above, indicate name, mailing address and telephone number below.

Name J MARVIN NISLY

Address 5212 S HERREN RD

City & State HUTCHINSON KS Zip Code 67501

Toll Free Telephone 866-662-6561 Local 620-662-6561 Fax 620-662-6833

E-Mail MARVIN@NISLYBROTHERS.COM